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AUGUST 28<sup>TH</sup>, 2007



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## EFES BREWERIES INTERNATIONAL N.V.

### RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2007

### SOLID FIRST HALF RESULTS; GOOD BASIS FOR ANNUAL PERFORMANCE

Efes Breweries International N.V. ("EBI" or "the Company") today announced its consolidated reviewed financial results for the six months ended 30 June 2007 in accordance with IFRS.

#### Management Commentary

"We are glad to report strong volume performance and sustained operating profit and EBITDA margins in a period where the global increase in raw material and distribution expenses impacted the beer producers." commented Mr. Alejandro Jimenez, CEO and Chairman of the Board of Management of EBI. "Our revenue growth was ahead of our volume growth in all our operating markets. We started to see the positive results of the Krasny Vostok Brewing Group integration through better operational efficiencies. We believe that our first half results form a good basis for our expected year-end performance."

#### Financial Summary

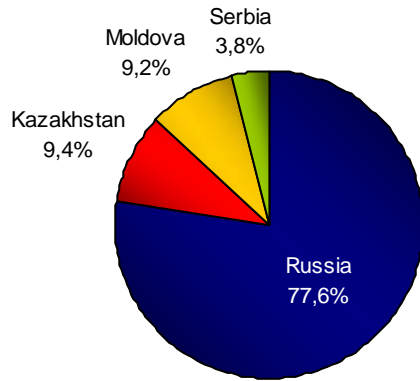
In the first six months of 2007 EBI's total sales volume increased by 15.2% over the comparable period of previous year and reached 6.4 million hectoliters ("mhl"). On a proforma basis, by including the sales volume in the first two months of 2006 of the Krasny Vostok Brewing Group ("KV Group"), which EBI acquired in February 2006, the sales volume growth in the first six months of 2007 over the comparable period of previous year is 10.7%. The growth, as a result of the strong volume growth in all operating markets, is achieved despite the exclusion of the sales volume of Interbrew Efes Brewery ("Efes Romania"), EBI's 50% operating subsidiary in Romania, in which EBI disposed its shareholding in August 2006. Accordingly EBI's sales volume in the first six months of 2006 includes the sales volume of Efes Romania.

Therefore including KV Group sales volume for the first two months of 2006 and excluding Efes Romania's sales volume in the first six months of 2006, **EBI's sales volume growth in the first six months of 2007 over the comparable period of previous year was 19.4%.**

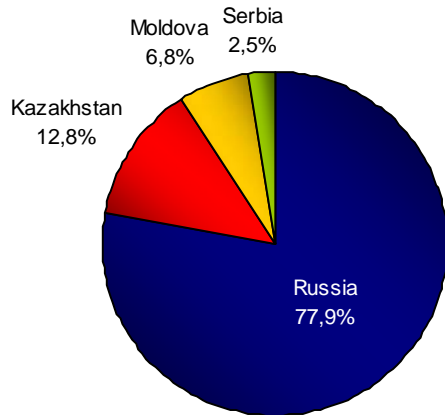
In the second quarter of 2007, the slow sales volume growth over the comparable period of previous year reflects a base effect due to Efes Romania in 1Q2006 and excluding the sales volume of Efes Romania from 2006 results, like-for-like sales volume growth in 2Q2007 was 18.5%.



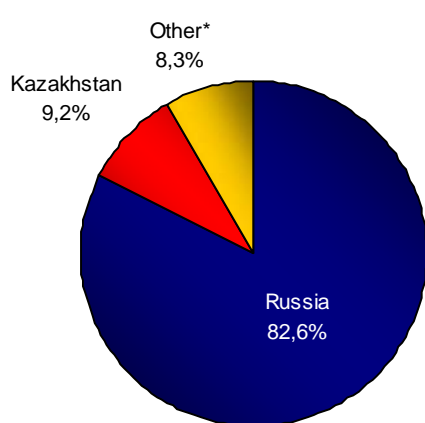
**Breakdown of Sales Volume**



**Breakdown of Sales Revenue**



**Breakdown of EBITDA**



\*Other includes Moldova, Serbia and Headquarter adjustments

EBI's consolidated net sales reached US\$ 384.7 million in the first six months of 2007, indicating a growth of 31.7% over the first six months of previous year. The revenue growth, which was ahead of overall volume growth, was due to average price per liter increases in USD terms in all operating countries. In addition, in Kazakhstan the average price increase was also impacted by the switch from returnable bottles to non-returnable bottles in 2007, whereas in Moldova decreased sale of lower priced soft drink products in EBI's total sales, following their sale to The Coca-Cola Company ("TCCC") in February 2007, effected the average prices positively.

In the first six months of 2007 EBI's consolidated gross profit increased by 28.6%, indicating a slight margin contraction to 46.9%. Although the global increase in malt and malting barley prices resulted in a raw material cost inflation for the global brewing industry, gross profit margin in Serbia and Moldova increased in 1H2007 over the comparable period of previous year. On the other hand in Kazakhstan and Russia the gross profit margin slightly contracted as a result of the switch from returnable bottles to non-returnable bottles in Kazakhstan and the increased weight of economy brands in total sales in Russia. The increase in EBI's overall cost of sales was partially offset by operating efficiency gains, especially in maintenance and overhead expenses.



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EBI maintained its profit from operations margin at 10.0% in the first six months of 2007 vs. 9.6% in the comparable period of previous year.

EBI's consolidated EBITDA in the first six months of 2007 increased by 32.0% over the comparable period of previous year in spite of increased marketing investments for KV Group brands and the exclusion of Efes Romania from consolidated results in 1H2007, which was a positive EBITDA contributor in 1H2006. Consolidated EBITDA margin was maintained at 18.6% in 1H2007.

EBI's consolidated net income increased to US\$17.4 million in 1H2007 by growing 39.1% and the net income margin slightly improved compared to the same period of previous year. In addition to positive operating performance, the decrease in interest expenses as a percentage of net sales due to the decreased indebtedness combined with the foreign exchange gains in the period positively impacted the net income growth.

As of 30.06.2007 EBI's consolidated net financial debt was US\$ 371.4 million. EBI's financial debt mainly is the result of the US\$ 300 million 3 year syndicated term loan facility which was utilized in October 2006.

CONSOLIDATED	EBI			
		1H2006	1H2007	Change
Sales Volume	mhl	5,5	6,4	15,2%
Net Revenue	m USD	292,1	384,7	31,7%
Gross Profit	m USD	140,4	180,6	28,6%
Gross Profit Margin	%	48,1%	46,9%	-
Profit From Operations	m USD	28,1	38,4	36,7%
Profit From Operations Margin	%	9,6%	10,0%	-
EBITDA	m USD	54,4	71,7	32,0%
EBITDA Margin	%	18,6%	18,6%	-

### Performance by Country

#### Russia:

Russia is EBI's largest market, generating 78% of each of sales volume and revenue and 83% of the consolidated EBITDA. EBI ranks fourth in the Russian beer market, with 8.6% volume market share. (AC Nielsen June 2007). EBI currently has 20.2 mhl annual brewing and 139,000 tonnes annual malt production capacity in Russia.

In the first six months of 2007 total sales volume in Russia reached 5.0 mhl. The 26.2% sales volume growth in 1H2007 over the comparable period of previous year, is assisted by new product launches and favorable weather conditions in the period. Including the sales volume of KV Group for the first two months of 2006 to EBI's sales volume in Russia, the growth on a proforma basis was 19.4%.

In the first six months of 2007 EBI's net sales in Russia increased above the volume growth. Average price was positively impacted by price increases in the period and strengthening of the Rouble, but negatively effected by the increased share of economy segment products in our total sales. In 1H2007



economy brands accounted for 66% of EBI's total sales in Russia, whereas their share was 58% in 1H2006.

In order to meet the consumer preferences EBI started to brew the Mexican beer "SOL", a super premium brand, under licence in Russia since the beginning of 2007. In addition EBI launched "Stary Melnik Iz Bochonka", the draft version of its strong upper mainstream brand "Stary Melnik" in bottles.

**Kazakhstan:**

EBI is the second largest brewer in Kazakhstan, with a market share of 21.2% (AC Nielsen June 2007). EBI's sales volume in Kazakhstan was 0.6 million hectoliters in 1H2007, up by 36.9% vs 1H2006. The increase in net sales revenue year-on-year in 1H2007 was ahead of volume growth. The substantial difference between revenue and volume growth is due to the average price increases in USD terms and also impacted by the switch to non-returnable from returnable bottles in Kazakhstan in 2007.

In addition, in order to meet the growing demand for our products in Kazakhstan, the total brewing capacity increased to 2.1 mhl as of end of June 2007 from 1.3 mhl as of end of 2006.

**Moldova:**

In Moldova EBI is the leading brewer with 69.6% market share (MEMRB June 2007). In the first six months of 2007 EBI's sales volume in Moldova increased by 16.2% over 1H2006 and reached 0.6 mhl. Meanwhile beer only sales volume growth in the same period was 28.4%. Total sales revenue in Moldova increased ahead of sales volume, due to effective pricing policy and the reduced share of lower priced soft drink products, following their sale to TCCC in February 2007, as mentioned above.

EBI currently has 0.9 mhl annual brewing capacity in Moldova.

**Serbia:**

In Serbia EBI is the fourth largest brewer with 8.6% market share (AC Nielsen June 2007) and currently has 1.4 mhl annual brewing capacity. EBI's sales volume in the first six months of 2007 was 0.2 mhl, indicating a growth of 5.5% over the comparable period of previous year. Increase in net sales revenue was over the sales volume increase in the same period. EBI changed its business model in Serbia in 2007 to improve performance. Following a strong volume growth in the first quarter of 2007, EBI instituted price increases in 2Q2007 resulting in a balance of volume growth and profitability. Accordingly EBI reached breakeven EBITDA in 1H2007 in Serbia, which was EBI's only operation delivering a negative EBITDA previously.



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## Consolidation Principles

The consolidated financial statements include Efes Breweries International N.V. and the companies which it controls ("Subsidiaries") except for Interbrew Efes Brewery in Romania. Interbrew Efes Brewery which was a jointly controlled entity and was disposed of in August 2006, is recognized by using the proportionate consolidation basis (50%) until 31.07.2006 and is not included in EBI's consolidated financial thereafter.

The Krasny Vostok Brewing Group, which EBI acquired in February 2006, is fully consolidated in EBI's financials starting from March 2006 and not included in the financials prior to that date.

Following revised IAS 32 (Financial Instruments: Disclosure and Presentation), the put option, which has been granted earlier to EBRD on the shares of MEB and to OAO Krasny Vostok Agro on the shares of KV Group, has been regarded as liability ('Put Option Liability') in EBI's Consolidated Financial Statements, to be stated at fair value. The Put Option Liability of 127 million USD has been presented in other current liabilities as 'liability for puttable instruments' in the consolidated balance sheet.

In order to give effect to the recognition of Put Option Liability a total of 100.0% interest in MEB and a total of 99.55% in KV Group has been consolidated. Excess of the Put Option Liability over the fair value of net assets of MEB and KV Group and the excess of the consideration for the Call Option over the fair value of net assets of MEB has been recognized as goodwill.

A copy of these results together with this press release and the presentation for analysts and investors as well as images for media to view can be accessed at [www.efesinternational.com](http://www.efesinternational.com).

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**EFES BREWERIES INTERNATIONAL N.V.**  
**CONSOLIDATED INCOME STATEMENT**

For the period ended June 30, 2007 and 2006

<i>(US\$ in thousands)</i>	<b>1H 2007</b>	1H 2006
Sales	<b>384.737</b>	292.129
Cost of sales	<b>(204.148)</b>	(151.715)
<b>Gross profit</b>	<b>180.589</b>	140.414
Selling and marketing expenses	<b>(101.385)</b>	(78.896)
General and administrative expenses	<b>(43.537)</b>	(32.113)
Other operating expense	<b>2.687</b>	(1.342)
<b>Profit from operations</b>	<b>38.354</b>	28.063
Financial income/(expense)	<b>(12.752)</b>	(8.256)
<b>Profit before tax</b>	<b>25.602</b>	19.807
Income tax	<b>(8.165)</b>	(6.938)
<b>Profit after tax</b>	<b>17.437</b>	12.869
Minority interest	<b>(73)</b>	(390)
<b>Net profit</b>	<b>17.364</b>	12.479
<b>EBITDA <sup>(1)</sup></b>	<b>71.748</b>	54.360
<b>VOLUME (mio hl)</b>	<b>6,38</b>	5,54

(1) EBITDA here means earnings before interest (financial income/(expense) — net), tax, depreciation and amortisation, minus minority interest, and as applicable, minus gain on holding activities, plus loss on sale of PPE disposals, provisions, reserves and impairment.



**EFES BREWERIES INTERNATIONAL N.V.**  
**CONSOLIDATED BALANCE SHEET**

As of June 30, 2007 and December 31, 2006

<i>(US\$ in thousands)</i>	<b>30.06.2007</b>	<b>31.12.2006</b>
Cash and cash equivalents	<b>76.272</b>	163.861
Trade and other receivables	<b>72.816</b>	49.630
Due from related parties	<b>4.672</b>	3.475
Inventories	<b>132.448</b>	97.913
Prepayments and other current assets	<b>51.449</b>	56.422
<b>Total current assets</b>	<b>337.657</b>	371.301
Investments in securities	<b>1.583</b>	1.575
Property, plant and equipment	<b>671.074</b>	628.550
Intangible assets	<b>525.039</b>	514.969
Deferred tax assets	<b>10.451</b>	10.699
Prepayments and other non-current assets	<b>3.175</b>	2.246
<b>Total non-current assets</b>	<b>1.211.322</b>	1.158.039
<b>Total assets</b>	<b>1.548.979</b>	1.529.340
Trade and other payables	<b>251.361</b>	145.770
Due to related parties	<b>21.779</b>	22.148
Income tax payable	<b>4.880</b>	1.694
Short-term borrowings	<b>126.743</b>	138.156
Current portion of long-term borrowings	<b>15.523</b>	22.294
<b>Total current liabilities</b>	<b>420.286</b>	330.062
Long-term borrowings-net of current portion	<b>305.397</b>	311.108
Deferred tax liability	<b>10.366</b>	12.260
Other non-current liabilities	<b>953</b>	103.886
<b>Total non-current liabilities</b>	<b>316.716</b>	427.254
Minority interest	<b>9.504</b>	9.331
Total equity	<b>802.473</b>	762.693
<b>Total liabilities and equity</b>	<b>1.548.979</b>	1.529.340



**EFES BREWERIES INTERNATIONAL N.V.**  
**CONSOLIDATED CASH FLOW**

For the period ended June 30, 2007 and 2006

<i>(US\$ in thousands)</i>	<b>1H 2007</b>	<b>1H 2006</b>
Net profit before minority interest and income tax	<b>25.602</b>	19.807
Gain on sale of soft-drink trademarks	<b>(3.780)</b>	-
Depreciation and amortisation	<b>33.821</b>	26.157
Provisions, reserves and impairment	<b>2.415</b>	140
Other non-cash expense	<b>1.583</b>	272
Net interest expense	<b>14.351</b>	14.022
(Increase)/decrease in net working capital	<b>(22.077)</b>	(1.166)
Net interest paid	<b>(21.816)</b>	(10.410)
Income taxes paid	<b>(5.681)</b>	(3.366)
<b>Net cash provided by operating activities</b>	<b>24.418</b>	45.456
Capex	<b>(66.699)</b>	(81.302)
Cash payments to acquire subsidiary and minority shares	<b>(33.516)</b>	(427.079)
Proceeds from sale of property plant&equipment and soft drinks trademarks	<b>7.149</b>	1.076
<b>Net cash used in investing activities</b>	<b>(93.066)</b>	(507.305)
Proceeds from/(repayments of) debt	<b>(20.469)</b>	553.064
<b>Net cash provided by financing activities</b>	<b>(20.469)</b>	553.064
Currency translation differences	<b>1.528</b>	3.835
Net increase in cash and cash equivalents	<b>(87.589)</b>	95.050
Cash and cash equivalents at beginning of year	<b>163.861</b>	96.860
<b>Cash and cash equivalents at end of period</b>	<b>76.272</b>	191.910