### ANADOLU EFES BİRACILIK VE MALT SANAYİİ ANONİM ŞİRKETİ

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2014

### Interim Condensed Consolidated Financial Statements as of March 31, 2014

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# CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2014

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

		Unaudited March 31,	Audited December 31,
	Notes	2014	2013
ASSETS			
Current Assets		4.633.193	4.959.127
Cash and Cash Equivalents	5	1.543.207	1.746.369
Financial Investments	6	-	562.985
Trade Receivables			
- Trade Receivables from Related Parties	23	5.076	6.213
- Trade Receivables from Third Parties		1.215.177	888.315
Other Receivables from Third Parties	8	59.957	47.523
Inventories		1.116.952	1.004.016
Prepaid Expenses	16	403.501	430.509
Prepaid Income Tax		59.207	74.556
Other Current Assets	17	230.116	198.641
Non-Current Assets		17.180.570	17.407.857
Financial Investments		768	786
Other Receivables from Third Parties	8	6.462	5.566
Investments in Associates	9	61.074	62.755
Investment Property	10	117.697	117.135
Property, Plant and Equipment	11	5.681.209	5.759.638
Intangible Assets			
- Goodwill	13	2.330.659	2.453.049
- Other Intangible Assets	12	8.595.199	8.636.751
Prepaid Expenses	16	212.100	222.670
Deferred Tax Asset	21	161.284	132.529
Other Non-Current Assets	17	14.118	16.978
TOTAL ASSETS		21.813.763	22.366.984

# CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2014

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

		Unaudited March 31,	Audited December 31.
	Notes	2014	2013
LIABILITIES			
Current Liabilities		3.001.697	3.147.302
Short-term Borrowings	7	310.449	303.369
Short-term Portion of Long-term Borrowings	7	897.790	1.437.073
Trade Payables			
- Trade Payables to Related Parties	23	75.322	27.630
- Trade Payables to Third Parties		990.062	773.687
Employee Benefits Payable		64.735	53.612
Other Payables to Third Parties	8	537.051	414.449
Derivative Instruments		723	479
Deferred Income		30.906	50.654
Provision for Income Tax		4.341	6.753
Short-term Provisions			
- Short-term Provision for Employee Benefits		77.238	67.786
- Other Short-term Provisions		4.952	5.396
Other Current Liabilities	17	8.128	6.414
Non-Current Liabilities		5.674.937	5.757.756
Long-term Borrowings	7	3.535.143	3.535.490
Trade Payables to Third Parties		23.228	2.895
Other Payables to Third Parties	8	212.480	210.821
Deferred Income		3.724	3.643
Long-term Provision for Employee Benefits		86.599	88.319
Deferred Tax Liability	21	1.701.938	1.730.612
Other Non-Current Liabilities	17	111.825	185.976
Equity		13.137.129	13.461.926
Equity Attributable to Equity Holders of the Paren	nt	9.172.273	9.571.651
Issued Capital	14	592.105	592.105
Inflation Adjustment to Issued Capital	14	63.583	63.583
Share Premium/Discount	14	3.137.684	3.137.684
Other Reserves	14	(235.742)	(235.742)
Cumulative Other Comprehensive Income / Expense	14	(233.742)	(233.742)
Not to be Classified to Profit and Loss			
- Revaluation and Remeasurement Loss	14	(5.769)	(5.398)
Cumulative Other Comprehensive Income / Expense	14	(3.709)	(3.396)
To be Classified to Profit and Loss			
	1.4	661 616	069 155
- Currency Translation Differences	14	661.616	968.155
- Hedge Gain / Loss  Payalystian and Realessification Cain	14	(403)	(304)
- Revaluation and Reclassification Gain	14 14	(2.740) 240 541	(10.008)
Restricted Reserves		249.541 4.812.035	249.541
Accumulated Profit	14		2.203.115
Net Income		(99.637)	2.608.920
Non-Controlling Interests		3.964.856	3.890.275
TOTAL LIABILITIES		21.813.763	22.366.984
**			=.000,00

### CONSOLIDATED INTERIM INCOME STATEMENT FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

		Uı	naudited
		January 1 -	January 1 -
	Notes	March 31, 2014	March 31, 2013
Revenue	4	2.016.407	1.698.106
Cost of Sales (-)	·	(1.179.065)	(964.232)
GROSS PROFIT		837.342	733.874
General and Administrative Expenses (-)		(230.795)	(181.179)
Marketing Expenses (-)		(561.353)	(498.240)
Other Operating Income	18	29.299	13.555
Other Operating Expenses (-)	18	(43.040)	(10.764)
PROFIT FROM OPERATIONS		31.453	57.246
Income from Investing Activities	19	874	2.722.719
Expenses from Investing Activities (-)	19	(982)	(1.936)
(Loss) / Income from Associates	9	(1.964)	(1.484)
OPERATING PROFIT BEFORE FINANCE IN	COME/(EXPENSE)	29.381	2.776.545
Finance Income	20	333,262	79.194
Finance Expenses (-)	20	(480.207)	(127.651)
PROFIT BEFORE TAX FROM CONTINUING	OPERATIONS	(117.564)	2.728.088
Continuing Operations Tax Income / Expense		16.717	(8.955)
- Current Period Tax Expense (-)		(24.874)	(27.657)
- Deferred Tax Income		41.591	18.702
INCOME/(LOSS) FOR THE PERIOD		(100.847)	2.719.133
Profit/(Loss) for the Period Attributable to			
- Non Controlling Interest		(1.210)	127.300
- Equity Holders of the Parent		(99.637)	2.591.833
Earnings Per Share (Full TRL)	22	(0,1683)	4,3773

As the details stated in "Note 3 - Transaction Related with 2013" the gain amounting to TRL 2.722.194 is recognized in the interim income statement under "Income from Investing Activities" for the three-month period ended March 31, 2013.

# CONSOLIDATED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

	Unaudited		
	January 1 - March 31, 2014	January 1 - March 31, 2013	
PROFIT/(LOSS) FOR THE PERIOD	(100.847)	2.719.133	
OTHER COMPREHENSIVE INCOME			
Not to be Classified to Profit and Loss			
Actuarial Loss from Defined Benefit Plans	(464)	(716)	
Taxation on Other Comprehensive Income not to be Classified to Profit and Loss			
- Deferred Tax Income	93	143	
To be Classified to Profit and Loss Currency Translation Differences	(230.650)	9.119	
Available for Sale Financial Investments Revaluation and/or Reclassification Gain/Loss		4.820	
Cash Flow Hedge Gain/Loss	(246)	(1.141)	
Other Comprehensive Income to be Classified to Profit and Loss	7.268	-	
Taxation on Other Comprehensive Income to be Classified to Profit and Loss - Deferred Tax Expense (-) / Income	49	(13)	
OTHER COMPREHENSIVE INCOME	(223.950)	12.212	
TOTAL COMPREHENSIVE INCOME	(324.797)	2.731.345	
Total Comprehensive Income Attributable to: - Non-Controlling Interest - Equity Holders of the Parent	74.581 (399.378)	152.995 2.578.350	

### Convenience Translation into English of Consolidated Financial Statements Originally Issued in Turkish

### ANADOLU EFES BİRACILIK VE MALT SANAYİİ ANONİM ŞİRKETİ

# CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

Cumulative Other Comprehensive Income/Expense

not to be Classified Cumulative Other Comprehensive Income/ to Profit and Loss Expense to be Classified to Profit and Loss

Accumulated Profit

				to 110Ht and Loss	Expense to	oc classifica to	1 TOTAL AND LOSS			Accumulate	cu i ioni	•		
	Issued Capital	Inflation Adjustrment to Issued Capital	Share Premium/ Discount	Revaluation and Remeasuremnet Gain / Loss	Currency Translation Differences	Hedge Gain / F Loss	Revaluation and Reclassification Gain / Loss	Other Reserves	Restricted Reserves	Accumulated Profit / Loss	Net Income	Equity Attiributable to Equity Holders of the Perent	Non- Controlling Interests	Equity
Balance as of January 1, 2013														
(Beginning) (Previously Reported)	592,105	63.583	3,137,68	4 -	141.456	113	55.875	(10.653	3) 209,644	1.908.080	606,870	6,704,757	82.034	6.786.791
Restatement due to change in IAS 19	-	-	-	(7.152)	-	-	-	-	-	2.219	2,941	(1.992)	-	(1.992)
Restatement due to change in IFRS 11	-	-	-	-	-	-	-	-	-			-	(12.405)	(12.405)
Balances as of January 1, 2013														
(Beginning) (Restated)	592.105	63.583	3.137.684	(7.152)	141.456	113	55.875	(10.653)	209.644	1.910.299	609.811	6.702.765	69.629	6.772.394
Transfers	-	-	-	-	-	-	-	-	-	609.811	(609.811)		-	
Total Comprehensive Income	-	-	-	(573)	(17.030)	(459)	4.579	-	-	-	2.591.833	2.578.350	152.995	2.731.345
Transactions with Non-Controlling Interests	-	-	-	-	-	-	-	(225.089)	-	-	-	(225.089)	(65.807)	(290.896)
Transfers due to Change in Scope of Consolidation (*)	-	-	-	1.993	(78.380)	(113)	4.125	-	-	-	-	(72.375)	-	(72.375)
Change in Non-Controlling Interests due to														
Change in Scope of Consolidation (**)	-	-	-	-		-	-	-	-	-	-	-	3.359.376	3.359.376
Balance as of March 31, 2013														
(Ending)	592.105	63.583	3.137.684	(5.732)	46.046	(459)	64.579	(235.742)	209.644	2.520.110	2.591.833	8.983.651	3.516.193	12.499.844
Balance as of January 1, 2014														
(Beginning) (Previously Reported)	592.105	63.583	3.137.684	(5.398)	968.155	(304)	(10.008)	(235.742)	249.541	2.203.115	2.608.920	9.571.651	3.890.275	13.461.926
Transfers	-	-	-	-	-	-	-	-	-	2.608.920	(2.608.920)	-	-	-
Total Comprehensive Income	=	-	-	(371)	(306.539)	(99)	7.268	-	-	-	(99.637)	(399.378)	74.581	(324.797)
Balance as of March 31, 2014														
(Ending)	592.105	63.583	3.137.684	(5.769)	661.616	(403)	(2.740)	(235.742)	249.541	4.812.035	(99.637)	9.172.273	3.964.856	13.137.129

<sup>(\*)</sup> The transfers reflect transferred amounts to the statement of income which are previously recognized in other comprehensive income as a result, effective from January 1, 2013 CCI and CCBPL, previously accounted by using equity method is included in scope of consolidation.

<sup>(\*\*)</sup> The change represents changes in non-controlling interests resulting from including CCI and CCBPL in consolidation as of January 1, 2013.

# CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

		U	naudited
		January 1 -	January 1 -
		March 31, 2014	March 31, 2013
A. CASH FLOWS FROM OPERATING ACTIVITIES		178.402	(54.503)
Profit/(Loss) for the Period		(100.847)	2.719.133
Adjustments Related to Reconciliation of Profit for the Period			
Depreciation and Amortization	4	185.824	153.908
Provision / (Reversal of Provision) for Inventory Obsolescence, net	10	870	1.761
mpairment / (Reversal of Impairment) on Property, Plant And Equipment, net	19	687	495
Provision / (Reversal of Provision) for Doubtful Receivables, net Provision for Retirement Pay Liability	4	(1.615) 4.603	190 6.365
Provision for Vacation Pay Liability	4	5.724	7.089
Provision for Long Term Incentive Plan	4	4.940	(2.952)
Loss from Sale of Subsidiaries	19	14	(2.932)
Borrowing Expenses	20	165	167
Equity Income / Loss from Associates	9	1.964	1.484
ncome Recognized due to Change in Scope of Consolidation	19	1.704	(2.722.194)
nterest Income and Expense Adjustment	20	29.116	16.368
Foreign Exchange (Gain)/Loss from Borrowings, net	20	160.357	41.376
Fax Income / Expense Adjustment		(16.717)	8.955
Gain / Loss from Sales of Non-Current Assets	19	(593)	916
Other Reconciling Adjustments		-	202
Change in Working Capital			
Adjustments Related to Increase / Decrease in Inventory		(114.114)	(128.198)
Adjustments Related to Increase / Decrease in Trade Receivables		(324.349)	(201.484)
Adjustments Related to Increase / Decrease in Other Operating Receivables		45.856	(49.568)
Adjustments Related to Increase / Decrease in Trade Payables		246.907	141.724
Adjustments Related to Increase / Decrease in Other Operating Payables		88.136	(16.958)
Vacation Pay, Retirement Pay Liability And Long Term Incentive Plan Paid		(14.314)	(6.941)
Taxes Paid		(24.212)	(26.341)
B. CASH FLOWS FROM INVESTING ACTIVITIES		(258.466)	(7.157)
Cash Inflow from Sale of Tangible and Intangible Assets		5.565	5.028
Cash Outflow from Purchase of Tangible and Intangible Assets	4	(208.223)	(201.828)
Capital Increase in Investment Associates		-	(9.000)
Cash Inflow due to Sale of Subsidiaries		4	-
Cash Outflow from Purchase of Non-Controlling Interests, net	3	(55.812)	(290.896)
Cash Inflow due to Change in Scope of Consolidation		-	489.539
C. CASH FLOWS FROM FINANCING ACTIVITIES		(153.092)	(314.288)
Cash Inflow from Borrowings		125.078	315.292
Cash Outflows from Repayment of Borrowings		(844.996)	(679.396)
nterest Received		25.968	18.493
nterest Paid		(20.875)	(23.134)
Change in Time Deposits With Maturity More Than Three Months		561.733	54.457
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS		(222.156)	(27.5 0.40)
BEFORE CURRENCY TRANSLATION DIFFERENCES (A+B+C)		(233.156)	(375.948)
D. EFFECT OF CURRENCY TRANSLATION DIFFERENCES ON CASH		20 ==0	0.12-
AND CASH EQUIVALENTS		30.770	8.127
VET (DECREASE) / INCREASE IN CASH AND		(808.804)	(0.000000000000000000000000000000000000
CASH EQUIVALENTS (A+B+C)	OB	(202.386)	(367.821)
E. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERI	UU	1.737.209	1.386.630
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	_	1 534 033	1.010.000
(A+B+C+D+E)	5	1.534.823	1.018.80

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 1 - GROUP'S ORGANIZATION AND NATURE OF ACTIVITIES

#### General

Anadolu Efes Biracılık ve Malt Sanayii A.Ş. (Anadolu Efes, the Company) was established in İstanbul in 1966. Certain shares of Anadolu Efes are listed on the Borsa İstanbul (BIST).

The registered office of the Company is located at the address "Bahçelievler Mahallesi Şehit İbrahim Koparır Caddesi No: 4 Bahçelievler – İstanbul".

The Company, its subsidiaries and joint ventures will be referred to as the "Group". The average number of permanent personnel employed in the Group is 19.669 (December 31, 2013 - 19.852).

The condensed consolidated financial statements of the Group approved by the Board of Directors of the Company and signed by the Chief Financial Officer and Finance Director were issued on May 9, 2014. General Assembly and specified regulatory bodies have the right to make amendments to statutory financial statements after issue.

### **Nature of Activities of the Group**

The operations of the Group consist of production, bottling, selling and distribution of beer under a number of trademarks and also production, bottling, selling and distribution of sparkling and still beverages with The Coca- Cola Company trademark. The Group owns and operates sixteen breweries (five in Turkey, six in Russia and five in other countries), six malt production facilities (two in Turkey, four in Russia) and also nine facilities in Turkey, fourteen facilities in other countries for sparkling and still beverages production. The changes in activities of the Group after balance sheet date are explained in Note 26.

The Group also has joint control over Anadolu Etap Penkon Gıda ve Tarım Ürünleri San. ve Tic. A.Ş. (Anadolu Etap), which undertakes production and sales of fruit juice concentrates and purees in Turkey. (In January 2014 legal entity name of Anadolu Etap has been changed). The Group also has joint control over Syrian Soft Drink Sales & Dist. LLC (SSDSD) which undertakes distribution and sales of sparkling and still beverages in Syria.

#### List of Shareholders

As of March 31, 2014 and December 31, 2013 the composition of shareholders and their respective percentage of ownership can be summarized as follows:

	March 31,2014		December	ember 31,2013	
	Amount	%	Amount	%	
Yazıcılar Holding A.Ş.	139.787	23,61	139.787	23,61	
Özilhan Sınai Yatırım A.Ş.	79.813	13,48	79.813	13,48	
Anadolu Endüstri Holding A.Ş. (AEH)	35.292	5,96	35.292	5,96	
SABMiller Harmony Ltd. (1)	142.105	24,00	142.105	24,00	
Publicly traded and other	195.108	32,95	195.108	32,95	
	592.105	100,00	592.105	100,00	

Capital structure of AEH, the shareholder of the Company, comprises of Yazıcılar Holding A.Ş. (68%) and Özilhan Sınai Yatırım A.Ş. (32%); consequently, as of March 31, 2014 Yazıcılar Holding A.Ş. and Özilhan Sınai Yatırım A.Ş. together with SABMiller Harmony Ltd. represent directly and indirectly more than half of the voting rights of the Company according to the shareholder agreement.

<sup>(1)</sup> Following the transfer of %24 shares of the Company to SABMiller Anadolu Efes Ltd (SABMiller AEL) in the context of strategic alliance with SABMiller in 2012 SABMiller AEL has transfeerred its shareholding in the Company to SABMiller Harmony Ltd.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 1 - GROUP'S ORGANIZATION AND NATURE OF ACTIVITIES (continued)

### **List of Subsidiaries**

The subsidiaries included in the consolidation and their effective shareholding rates at March 31, 2014 and December 31, 2013 are as follows:

			Effectiv	ve Share	eholding
			And V	oting R	tights %
			March	31,	December 31,
Subsidiary	Country	Principal Activity	Segment 2	2014	2013
Efes Breweries International N.V. (EBI)		Facilitating foreign investments in breweries	International Beer		100,00
CJSC Moscow-Efes Brewery (Efes Moscow)	Russia	Production and marketing beer	International Beer	99,93	99,93
CJSC Knyaz Rurik (Knyaz Rurik)	Russia	Investment company of EBI	International Beer		100,00
CJSC Mutena Maltery (Mutena Maltery)	Russia	Production of malt	International Beer		100,00
CJSC Vostok Solod (1)	Russia	Production of malt	International Beer	99,93	99,93
LLC Moskovskii Torgovyii Dom (1) (2)	Russia	Sales company	International Bee		99,93
J.S.C. Efes Kazakhstan Brewery (Efes Kazakhstan)	Kazakhstan	Production and marketing of beer	International Beer		100,00
Efes Vitanta Moldova Brewery S.A. (Efes Moldova)	Moldova	Production and marketing of beer and low alcoholic drinks	International Beer	,	96,83
Euro-Asien Brauerein Holding GmbH (Euro-Asien)	Germany	Investment company of EBI	International Beer	100,00	100,00
J.S.C. Lomisi (Efes Georgia)	Georgia	Production, marketing and sales of beer		400.00	400.00
Program III   100 III   1	***	and carbonated soft drinks	International Beer		100,00
PJSC Efes Ukraine (Efes Ukraine)	Ukraine	Production and marketing of beer	International Beer	99,94	99,94
Efes Trade BY FLLC (Efes Belarus)	Belarus	Market development	International Beer		100,00
Efes Pazarlama ve Dağıtım Ticaret A.Ş. (Ef-Pa) (3)	Turkey	Marketing and distribution company of the Group	Turkey Beer	100,00	100,00
Tarbes Tarım Ürünleri ve Besicilik	Turkey	Providing hops (major ingredient of beer)			
Sanayi Ticaret A.Ş. (Tarbes) (3)		to the breweries of the Group	Turkey Beer	99,75	99,75
Anadolu Efes Dış Ticaret A.Ş. (Aefes Dış Ticaret)	Turkey	Foreign trade	Other	99,82	99,82
Cypex Co. Ltd. (Cypex)	Turkish	Marketing and distribution of beer	Other	99,99	99,99
	Republic				
	of Northern				
	Cyprus				
Anadolu Efes Technical and Management	The Netherlands	Providing technical assistance	Other	99,75	99,75
Consultancy N.V. (AETMC)	Antilles				
Efes Holland Technical Management Consultancy B.V. (EHTMC)		Providing technical assistance	Other	99,75	99,75
Efes Deutschland GmbH (Efes Germany)	Germany	Marketing and distribution of beer	Other	100,00	100,00
Coca-Cola İçecek A.Ş. (CCİ) (4)	Turkey	Production, bottling of Coca-Cola products	Soft Drinks	50,26	50,26
Coca-Cola Satış Dağıtım A.Ş. (CCSD)	Turkey	Distribution and selling of Coca-Cola,	Soft Drinks	50,25	50,25
	•	Doğadan and Mahmudiye products			
Mahmudiye Kaynak Suyu Ltd. Şti. (Mahmudiye)	Turkey	Filling and selling of natural spring water	Soft Drinks	50,25	50,25
Efes Sınai Dış Ticaret A.Ş. (EST)	Turkey	Foreign trade	Soft Drinks	50,35	50,35
J.V. Coca-Cola Almaty Bottlers Limited	Kazakhstan	Production, bottling, distribution and selling of	Soft Drinks	50,26	50,26
Liability Partnership (Almaty CC)		Coca Cola and distribution of Efes products			
Tonus Joint Stock Company (Tonus)	Kazakhstan	Investment company of CCİ	Soft Drinks	49,87	49,87
Azerbaijan Coca-Cola Bottlers LLC	Azerbaijan	Production, bottling, distribution and selling of	Soft Drinks	50,19	50,19
(Azerbaijan CC)		Coca Cola products		,.,	,
Coca-Cola Bishkek Bottlers Closed Joint	Kryghyzstan	Production, bottling, distribution and selling of	Soft Drinks	50,26	50,26
Stock Company (Bishkek CC)	/ 8 /	Coca Cola products		,	,
CCI International Holland B.V. (CCI Holland	The Netherlands	Investment company of CCİ	Soft Drinks	50,26	50,26
CC for Beverage Industry Limited (CCBL)	Iraq	Production, bottling, distribution and selling of,	Soft Drinks	50,26	50,26
		Coca Cola products		,	,
The Coca-Cola Bottling Company of Jordan Ltd.	Jordan	Production, bottling, distribution and selling of,	Soft Drinks	45,23	45,23
(Jordan CC)		Coca Cola products		,	,
Coca-Cola Beverages Pakistan Ltd (CCBPL)	Pakistan	Production, bottling, distribution and selling of,	Soft Drinks	24,91	24,91
Coca Cola Beverages Fakistan Eta (CCBFE)	1 akistan	Coca Cola products	DOIT DINKS	24,71	24,71
Türkmenistan Coca-Cola Bottlers Ltd.	Turkmenistan	Production, bottling, distribution and selling of,	Soft Drinks	29,90	29,90
(Turkmenistan CC)	Turkinchistan	Coca Cola products	SOIT DINKS	27,70	27,70
Waha Beverages B.V	The Notherlands	CCI'nin yatırım şirketi	Soft Drinks	40.22	38,39
		Production, bottling, distribution and selling of	Soft Drinks Soft Drinks		32,64
Al Waha for Soft Drinks, Juices, Mineral Water, Plastics, and Plastic Caps Production LLC	Iraq		SOIL DHIKS	40,22	32,04
		Coca Cola products			
(Al Waha) (5)	Talibiatan	Decinor hoteling distribution and calling of	Coft Dainles	50.20	50.36
Coca-Cola Beverages Tajikistan	Tajikistan	Production, bottling, distribution and selling of	Soft Drinks	50,26	50,26
Limited Liability Company (Coca Cola Tajikistan)		Coca Cola products			

Subsidiaries of Efes Moscow.

<sup>(2)</sup> LLC Moskovskii Torgovyii Dom has been closed in February 2014.

<sup>(3)</sup> The Company's beer operations in Turkey form the Turkey Beer Operations together with Ef-Pa and Tarbes.

<sup>(4)</sup> Shares of CCI are currently traded on BIST.

<sup>(5)</sup> The purchase of remaining 15,00% shares with a buying option in Al Waha, was completed by Waha B.V., a 76.40% subsidiary of CCI, as of January 14, 2014. The payment of total purchase price of USD26.000.000 was completed following the finalization of the ongoing capital increase process in Waha B.V. in the Netherlands. Following the share capital increase, CCI's direct share in Waha B.V. increased from 76,40% to 80,03% (The Group's share has been increased from 38,39% to 40,22%) and accordingly indirect share in Al Waha increased from 64,94% to 80,03% (The Group's share has been increased from 32,64% to 40,22%).

## CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 1 - GROUP'S ORGANIZATION AND NATURE OF ACTIVITIES (continued)

### Work Environments and Economic Conditions of Subsidiaries and Joint Ventures in Foreign Countries

Certain countries, in which consolidated subsidiaries and joint ventures operate, have undergone substantial political and economic changes in recent years. Accordingly, such markets do not possess well-developed business infrastructures and the Group's operations in such countries might carry risks, which are not typically associated with those in more developed markets. Uncertainties regarding the political, legal, tax and/or regulatory environment, including the potential for adverse changes in any of these factors, could significantly affect the commercial activities of subsidiaries and joint ventures.

#### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

### 2.1 Basis of Preparation and Presentation of Consolidated Financial Statements

The Group companies, which operate in Turkey, keep their accounting books and their statutory financial statements in Turkish Lira in accordance with the Generally Accepted Accounting Principles in Turkey accepted by the Capital Markets Board (CMB), Turkish Commercial Code, Tax Legislation and the Uniform Chart of Accounts issued by the Ministry of Finance. The foreign subsidiaries and joint ventures keep their accounting books and statutory financial statements in their local currencies and in accordance with the rules and regulations of the countries in which they operate.

The consolidated financial statements are based on the statutory financial statements of the Group's subsidiaries and joint ventures and presented in TRL in accordance with CMB Financial Reporting Standards with certain adjustments and reclassifications for the purpose of fair presentation. Such adjustments are primarily related to application of consolidation accounting, accounting for business combinations, accounting for deferred taxes on temporary differences, accounting for employment termination benefits on an actuarial basis and accruals for various expenses. Except for the financial assets carried from their fair values and assets and liabilities included in business combinations application, financial statements are prepared on historical cost basis.

In accordance with the CMB's "Communiqué on Financial Reporting in Capital Market" Numbered II-14.1 (Communiqué), promulgated in the Official Gazette numbered 28676 dated June 13, 2013, effective from interim periods beginning after March 31, 2013, listed companies are required to prepare their financial statements in conformity with Turkey Accounting/Financial Reporting Standards (TAS/TFRS) as prescribed in the CMB Communiqué. The financial statements and explanatory notes are presented using the compulsory standard formats as published by the Communiqué.

In the scope of the CMB's "Communiqué on Financial Reporting in Capital Market" Numbered II-14.1 (Communiqué), the Group has prepared interim condensed consolidated financial statements in accordance with TAS 34, "Interim Financial Reporting". The financial statements and explanatory notes are presented using the compulsory standard formats as published by the Communiqué.

In accordance with the TAS, the entities are allowed to prepare a complete or condensed set of interim financial statements in accordance with TAS 34, "Interim Financial Reporting". In this respect, the Group has preferred to prepare condensed consolidated financial statements in the interim periods and prepared the aforementioned condensed consolidated financial statements in compliance with CMB Financial Reporting Standards.

Furthermore, in accordance with the Communiqué and announcements regarding the explanations of the Communiqué, guarantee pledge mortgage table, foreign currency position table, total export and total import amounts and hedging amount of total foreign currency liabilities are presented in the condensed consolidated financial statement disclosures (Note 15, 24).

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 2.2 Seasonality of Operations

Due to higher beverage consumption during the summer season, the interim condensed consolidated financial results may include the effects of the seasonal variations. Therefore, the results of business operations for the first three months up to March 31, 2014 may not necessarily constitute an indicator for the results to be expected for the overall fiscal year.

### 2.3 Significant Accounting Estimates and Decisions

Preparation of consolidated financial statements requires management to make estimations and assumptions which may affect the reported amounts of assets and liabilities as of the statement of financial position date, the disclosure of contingent assets and liabilities and the reported amounts of income and expenses during the financial period. The accounting assessments, estimates and assumptions are reviewed considering past experiences, other factors and reasonable expectations about future events under current conditions. Although the estimations and assumptions are based on the best estimates of the management's existing incidents and operations, they may differ from the actual results.

### 2.4 Changes in Accounting Policies

The interim condensed consolidated financial statements of the Group for the period ended March 31, 2014 have been prepared in accordance with the accounting policies consistent with the accounting policies used in the preparation of annual consolidated financial statements for the year ended December 31, 2013. Accordingly, these interim condensed consolidated financial statements should be read in conjunction with the annual consolidated financial statements for the year ended December 31, 2013.

### Adoption of new and revised International Financial Reporting Standards

### Revised and amended standards and interpretations that are effective after January 1, 2014:

- IFRS 9 'Financial instruments' classification and measurement; is effective for annual periods beginning on or after January 1, 2015. This standard on classification and measurement of financial assets and financial liabilities will replace IAS 39, 'Financial instruments: Recognition and measurement'. IFRS 9 has two measurement categories: amortised cost and fair value. All equity instruments are measured at fair value. A debt instrument is measured at amortised cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest. For liabilities, the standard retains most of the IAS 39 requirements. These include amortised-cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. This change will mainly affect financial institutions.
- Amendments to IFRS 9, 'Financial instruments', regarding general hedge. These amendments to IFRS 9, 'Financial instruments', bring into effect a substantial overhaul of hedge accounting that will allow entities to better reflect their risk management activities in the financial statements.

## CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (continued)

Revised and amended standards and interpretations that are effective after January 1, 2014: (continued)

- IFRS 10, (amendment) "Consolidated Financial Statements", IFRS 12 and IAS 27 for "Investment Entities" is effective for annual periods beginning on or after January 1, 2014. These amendments mean that many funds and similar entities will be exempt from consolidating most of their subsidiaries. Instead, they will measure them at fair value through profit or loss. The amendments give an exception to entities that meet an "investment entity" definition and which display particular characteristics. Changes have also been made IFRS 12 to introduce disclosures that an investment entity needs to make.
- Amendment to IAS 19 regarding defined benefit plans; is effective for annual periods beginning on or after 1 July 2014. These narrow scope amendments apply to contributions from employees or third parties to defined benefit plans. The objective of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary.
- IAS 32 (amendment), "Financial instruments: Presentation', on offsetting financial assets and financial liabilities", is effective for annual periods beginning on or after January 1, 2014. The amendment updates the application guidance in IAS 32, 'Financial instruments: Presentation', to clarify some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position.
- IAS 36 (amendment), "Impairment of assets" on recoverable amount disclosures for non-financial assets This amendment removed certain disclosures of the recoverable amount of cash generating units which had been included in IAS 36 by the issue of IFRS 13.
- IAS 39 (amendment) "Financial Instruments: Recognition and Measurement Novation of derivatives" is effective for annual periods beginning on or after January 1, 2014. This amendment provides relief from discontinuing hedge accounting when novation of a hedging instrument to a central counterparty meets specified criteria.
- IFRIC 21, The interpretation addresses what the obligating event is that gives rise to pay a levy and when should a liability be recognised. The interpretation also reveals that if the obligating event gives rise gradually, levy may be accrued gradually.

Improvements made to IFRS 1,2,3,8,9,13 and IAS 16, IAS 39 and IAS 40 in 2010, 2011, 2012 and 2013 are effective for the periods beginning on or after July 1, 2014.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 2.5 Comparative Information and Restatement of Prior Period Financial Statements

As mentioned in detail in "Note 3 – Transactions Related with 2013", change in control of CCI and CCBPL was accounted in accordance with IFRS 3 "Business combinations", consequently CCI and CCBPL has been included in full consolidation starting from 1 January 2013.

Since fair value accounting of these purchase transactions were in progress as of March 31, 2013, goodwill accounting which was provisionally recorded to March 31, 2013 interim financial statements is restated and fair value accounting is reflected to prior period financial statements in accordance with IFRS 3 "Business Combinations".

The consolidated financial statements are prepared in accordance with Communiqué Serial II, No:14.1, "Principles of Financial Reporting in Capital Markets" ("the Communiqué") published in the Official Gazette numbered 28676 on 13 June 2013.

Communiqué on Financial Reporting in Capital Market Numbered II-14.1 Effect

The reclassifications applied to the financial statements are described below:

- "Fixed Asset Sales Gain/Loss" amounting to TRL916 included in Other Operating Income / Expense has been reclassified to Income / Expense from Investing Activities.
- "Impairment on Property Plant and Equipment" amounting to TRL495 included in Other Operating Income / Expense has been reclassified to Income / Expense from Investing Activities.
- "Income recognized due to change in scope of consolidation" amounting to TRL2.722.194 included in Other Operating Income has been reclassified to Income from Investing activates.
- "Foreign Exchange Gain/ Losses from trade receivables and payables" amounting to TRL4.540 and (TRL4.748) included in Finance Income/Expenses have been reclassified to Other Operating Income/Expenses.
- "Rediscount Income/ Expense from trade receivables and payables" amounting to TRL522 and TRL(751) included in Finance Income/Expenses have been reclassified to Other Operating Income/Expenses.

### **NOTE 3 - BUSINESS COMBINATIONS**

#### **Transactions Related with 2014**

As of December 31, 2013, according to shareholders agreement signed with NKG, NKG had an option to sell (and Waha B.V. had an obligation to buy) its remaining 15% participatory shares in Al Waha and Waha B.V. had an option to buy (and NKG will had obligation to sell) NKG's 15% participatory shares in Al Waha with an amount of USD26 million. In January 2014, put option has been realized following the payment of TRL55.812 (equivalent of 26 million USD) by CCI with the share transfer.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 3 - BUSINESS COMBINATIONS (continued)**

### **Transactions Related with 2013**

### a) Termination of Shareholder Status with Heineken in Kazakhstan

The transfer of the 28% shares and the consequent payment by EBI to Heineken has been completed in January 2013. USD165.395 payment equivalent of TRL290.896 made by EBI has been covered by the Group's existing cash sources. As a result of the acquisition, the Group's effective shareholding rate in Efes Kazakhstan has increased to 100%.

The difference between the purchase consideration and the carrying amount of the shares purchased amounting to TRL225.089 is accounted for in "Other Reserves" under equity in the interim condensed statement of financial position at March 31, 2014.

### b) EBRD Put Option

In January 2013, EBI acquired 8,76% shares of Efes Moscow for USD43 million from European Bank of Reconstruction and Development (EBRD) as a result of the realization of put option held by EBRD. Following the completion of the transaction, EBI's effective shareholding rate has increased to 99,73%. At the same time, EBI and EBRD entered into a loan agreement of which proceeds were utilized to pay the purchase consideration by EBI. Pursuant to the Share Purchase and Sale Agreement between EBI and EBRD, EBRD transferred its 8,76% stake in Efes Moscow to EBI, while the value of the shares were converted into a 7-year loan at EBI level with a nominal value of USD43 million, with interest rates of Libor+2,5% for the first 2 years and Libor+2,0% for the remaining 5 years. Anadolu Efes is the "Sponsor" of the loan.

#### c) Shareholders' Agreement regarding governance of CCI

The Group and TCCEC which owns the 20,09% of CCİ has signed Shareholder Agreement related with the management of CCİ. Anadolu Efes and TCCEC have decided to modify provisions of CCİ's Articles of Association in particular those described as "major decisions". As a result of such amendment, TCCEC will have certain protective rights on such major decisions in accordance with the Shareholders Agreement.

The Company has gained control power over the CCİ with the Association Agreement, which is effective as of January 1, 2013. Consequently, effective from January 1, 2013, Anadolu Efes is started to include CCİ in consolidation, whereas CCİ has been consolidated into Anadolu Efes' financial results by using proportionate consolidation method with effective shareholding rate of 50,26% until December 31, 2012.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 3 - BUSINESS COMBINATIONS (continued)**

### **Transactions Related with 2013 (continued)**

### c) Shareholders' Agreement regarding governance of CCİ (continued)

Fair value of the net assets on financial statements prepared as of the purchase date of CCİ is as follows:

	<u>Fair Value</u>
Cash and cash equivalents	490.225
Trade and other receivables	307.771
Inventories	348.218
Other assets	537.677
Property, plant and equipment	2.509.905
Intangible assets	6.434.886
Financial liabilities	(1.822.514)
Trade payables	(294.585)
Other liabilities	(362.482)
Deferred tax liability	(1.349.187)
Non controlling interests	(207.100)
Fair value of the net assets acquired	6.592.814
Fair value of already held shares prior to obtaining control	3.573.347
Group's share in net asset	(3.313.231)
Goodwill arising from acquisition	260.116

Fair value gain of the carrying amount of net assets on financial statements as of the date the Company gains control power on CCİ is as follows:

	<u>CCİ</u>
Carrying amount of net the assets	$1.885\overline{.447}$
Ownership rate of the Group which the control is changed	%50,26
Fair value of already held shares prior to obtaining control power	3.573.347
Net assets acquired by the Group	(947.537)
Goodwill arising from previous years acquisitions of CCİ shares	(235.602)
Carrying amount of CCI on Group financial statements	(1.183.139)
Fair value difference resulted from control power change	2.390.208
Other comprehensive income recognized in the income	
statement due to acquisition of subsidiary	90.354
Value increase recognized as an income due to acquisition of subsidiary(Note 19)	2.480.562

### d) Amended Shareholders' Agreement regarding governance of CCBPL

CCİ owns 49,39% of CCBPL, operating in Pakistan. Atlantic Industries, a wholly owned subsidiary of TCCC, also owns a 49,39% stake and a local shareholder, the Packages Group, owns 1,22% of CCBPL. It was decided to amend CCBPL's Shareholders Agreement and the amendment process was completed in March 2013. As a result of such amendment which is effective from January 1, 2013, control power of CCBPL was transferred to CCİ and CCBPL is included in CCİ financial statements by using consolidation method.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 3 - BUSINESS COMBINATIONS (continued)**

**Transactions Related with 2013 (continued)** 

### d) Amended Shareholders' Agreement regarding governance of CCBPL (continued)

Fair value difference amounting TRL259.612 attributable to the already held shares prior to obtaining control over CCI is accounted under the "income from investing activities" in consolidated financial statements (Note 19). In accordance with IFRS 3, foreign currency translation differences which are amounting to TRL(17.980) attributable to previously held shares, are accounted as "income from investing activities" (Note 19).

Fair value gain of the carrying amount of net assets on financial statements as of the date CCİ gains control power on CCBPL is as follows:

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	<u>Fair Value</u>
Cash and cash equivalents	570
Trade and other receivables	20.233
Inventories	57.656
Other current assets	38.595
Property, plant and equipment	500.275
Intangible assets	178.948
Other non current assets	16.495
Financial liabilities	(287.665)
Trade payables	(9.198)
Due to related parties	(6.007)
Other payables	(36.265)
Deferred tax liability	(91.900)
Other liabilities	(21.002)
Goodwill recognized during acquisition of CCBPL shares at prior years	2.795
Fair value of the net assets acquired	363.530
Fair value of shares of CCBPL owned by the CCI	420.985
Less: Total value of net assets owned by CCI before re-measurement	(179.548)
Fair value difference resulted from control power change	241.437
	<b>CCBPL</b>
Total Value of Assets	323.937
Ownership rate of CCI which the control power is changed	49,39%
Fair value of already held shares prior to obtaining control power	420.985
Total assets owned by the Group	(159.992)
Goodwill arising from the acquisition of Pakistan shares in previous years	(1.381)
Carrying amount of CCBPL on CCİ financials	(161.373)
Increase in provisional fair value due to acquisition of subsidiary	259.612
Other comprehensive income recognized in the income statement due to acquisition of subsidiary	(17.980)
Value increase recognized as an income due to acquisition of subsidiary (Note 19)	241.632

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

#### **NOTE 4 - SEGMENT INFORMATION**

The management monitors the operating results of its three business units separately for the purpose of making decisions about the resource allocation and performance assessment. The three operating segments are Turkey Beer Operations (Turkey Beer) which is conducted by the Company, International Beer Operations (International Beer) which is conducted by EBI and Soft Drinks Operations (Soft Drinks) which is conducted by CCİ.

Segment performance is evaluated based on profit from operations before depreciation, amortization and non-cash expenses (EBITDA). EBITDA has been determined as the optimum indicator by the Group management for the evaluation of the performance of the operating segments by considering the comparability with the entities in the same business.

The Group's segment reporting in accordance with IFRS 8 is disclosed as follows:

January 1 -	Turkey	International	Soft	Other <sup>(1)</sup> and	
March 31, 2014	Beer	Beer	Drinks	Eliminations	Total
Revenues	339.325	526.601	1.147.864	7.006	2.020.796
Inter-segment revenues	(2.326)	(1.302)	-	(761)	(4.389)
<b>Total Revenues</b>	336.999	525.299	1.147.864	6.245	2.016.407
EBITDA	96.210	17.037	151.134	(20.675)	243.706
Profit / (loss) for the period	17.668	(103.437)	12.047	(27.125)	(100.847)
Capital expenditures					
(Note 11, 12)	44.805	25.007	138.411	-	208.223
January 1 -					
March 31, 2013					
Revenues	354.356	423.539	917.291	7.130	1.702.316
Inter-segment revenues	(2.264)	(128)	(10)	(1.808)	(4.210)
Total Revenues	352.092	423.411	917.281	5.322	1.698.106
EBITDA	102.147	1.153	129.759	(13.176)	219.883
Profit / (loss) for the period	56.306	(69.209)	23.875	2.708.161	2.719.133
Capital expenditures					
(Note 11,12)	44.125	66.888	96.577	92	207.682
	Turkey	International	Soft	Other (1) and	
March 31, 2014	Beer	Beer	Drinks	Eliminations	Total
Segment assets	7.855.985	6.782.680	6.756.411	418.687	21.813.763
Segment liabilities	2.408.996	1.353.706	3.775.050	1.138.882	8.676.634
Investment in associates	-	-	-	61.074	61.074
December 31, 2013					
Segment assets	7.756.508	7.173.873	7.005.772	430.831	22.366.984
Segment liabilities	2.305.316	1.284.611	4.134.427	1.180.704	8.905.058
Investment in associates	=		=	62.755	62.755

<sup>(1)</sup> Includes other subsidiaries included in the consolidation of the Group, headquarters expenses and non – recurring income amounting to TRL2.722.194 for 2013 as the details are given in "Note 3 - Transactions Related with 2013".

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 4 - SEGMENT INFORMATION (continued)**

Reconciliation of EBITDA to the consolidated profit before finance income/expense as of March 31, 2014 and 2013 are as follows:

	January 1 - March 31, 2014	January 1 - March 31, 2013
	- 12 <b>-</b> 20 c	210.002
EBITDA	243.706	219.883
Depreciation and amortization expenses	(185.824)	(153.908)
Provision for retirement pay liability	(4.603)	(6.365)
Provision for vacation pay liability	(5.724)	(7.089)
Foreign exchange gain/loss from operating activities	(14.499)	(208)
Rediscount interest income/expense from operating activities	(356)	(229)
Other	(1.247)	5.162
PROFIT/LOSS FROM OPERATIONS	31.453	57.246
Income from Investing Activities	874	2.722.719
Expense from Investing Activities (-)	(982)	(1.936)
Income/(Loss) from Associates	(1.964)	(1.484)
OPERATING PROFIT/LOSS BEFORE FINANCE EXPEN	SE 29.381	2.776.545

### **NOTE 5 - CASH AND CASH EQUIVALENTS**

	March 31, 2014	December 31, 2013
Cash on hand	6.987	4.696
Bank accounts		
- Time deposits	1.318.407	1.559.266
- Demand deposits	209.429	173.247
Cash and cash equivalents in cash flow statement	1.534.823	1.737.209
Interest income accrual	8.384	9.160
	1.543.207	1.746.369

As of March 31, 2014, annual interest rates of the TRL denominated time deposits vary between 8,70% and 13,15% (December 31 2013 – 4,5% - 10,1%), and annual interest rates of the USD, EURO denominated and other time deposits vary between 0,2% and 7,5% (December 31, 2013 - 0,2% - 5,0%). As of March 31 2014, cash deposit amounting to TRL4.511 is pledged as collateral by the Group (December 31 2013 – TRL4.425).

### **NOTE 6 - FINANCIAL INVESTMENTS**

#### **Short-term Financial Investments**

There is no short term financial instruments as of March 31, 2014 (December 31, 2013 – TRL562.985). They were made for periods varying between 91 to 180 days and USD and AZM denominated time deposits have interest rate between 3,35% and 6,00% .

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 7 - SHORT AND LONG TERM BORROWINGS

As of March 31 2014, total borrowings consist of principal (finance lease obligations included) amounting to TRL4.684.104 (December 31 2013 TRL5.249.671) and interest expense accrual amounting to TRL59.278 (December 31 2013 – TRL26.261). As of March 31 2014 and December 31 2013, total amount of borrowings and the effective interest rates are as follows:

		March 31, 2	014	December 31, 2013		2013
Short-term Short-term	Amount	Fixed rate	Floating rate	Amount	Fixed rate	Floating rate
Short Term Borrowings						
TRL denominated borrowings	14.483	12,50%	-	3.760	-	-
Foreign currency denominated borrowings (USD)	45.919	1,95% - 5,00%	-	141.828	5,00%	Libor+1,00% -1,20%
Foreign currency denominated borrowings (EUR)	6.677	3,90%	Euribor $+3,25\%$	-	-	-
Foreign currency denominated borrowings (Other)	243.370	-	Kibor + 0,40% - 0,50%	157.781	9,37%	Kibor + 0,40% - 0,80%
	310.449			303.369		
Short-term portion of long term borrowings						
TRL denominated borrowings	15.444	9,75% - 10,00%	<del>-</del>	15.460	9,75% - 10,00%	-
Foreign currency denominated borrowings (USD)	881.186	3,38% - 4,75%	Libor + 1,00% - 3,50%	1.279.607	1,95% - 4,75%	Libor + 1,40% - 3,50%
Foreign currency denominated borrowings (EURO)	1.160	-	Euribor + 2,35% - 2,65%	142.006	3,25%	Euribor + 1,80% - 2,65%
	897.790			1.437.073		
	1.208.239			1.740.442		
Long-term						
Long Term Borrowings						
TRL denominated borrowings	15.000	10,00%	-	15.000	10,00%	-
Foreign currency denominated borrowings (USD)	3.219.423	3,38% - 4,75%	Libor + 2,00% - 2,50%	3.226.849	3,38% - 4,75%	Libor + 2,00% - 3,50%
Foreign currency denominated borrowings (EURO)	300.720	-	Euribor + 2,35% - 2,65%	293.641	-	Euribor + 2,35% - 2,65%
	3.535.143			3.535.490		
	4.743.382			5.275.932		
			10			

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 7 - SHORT AND LONG TERM BORROWINGS (continued)**

Repayments of long-term borrowings are scheduled as follows:

	3.535.143	3.535.490
2018 and thereafter	2.968.720	2.899.072
2017	46.067	48.784
2016	353.043	348.532
2015	167.313	239.102
	March 31, 2014	December 31, 2013

As of March 31, 2014, TRL40.003 (December 31 2013 – TRL33.769) of the total borrowings that are secured by the Group related with CCİ, its subsidiaries and joint ventures consist of certain property, plant and equipment amounting to TRL67.458 (December 31 2013 - TRL61.707).

#### **Lessee - Finance Lease**

Properties leased by the Group include buildings, machinery and equipment, motor vehicles and furniture and fixtures. The most significant obligations assumed under the lease terms, other than rental payments, are the upkeep of the facilities, insurance and property taxes. Lease terms generally range from 3 to 25 years with options to renew at varying terms.

As of March 31, 2014 and December 31, 2013, the costs of the property plant and equipment obtained by finance lease are TRL75.439 and TRL76.425 respectively whereas net book values are TRL1.941 and TRL1.987 respectively.

### **Lessee - Operating Lease**

The Group has operational leasing agreements with Çelik Motor Ticaret A.Ş., a related party of the Group.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 8 - OTHER RECEIVABLES AND PAYABLES

### a) Other Current Receivables

a) Other Current Receivables		
	March 31, 2014	December 31, 2013
Receivables from tax office	12.982	11.677
Due from personnel	8.770	9.581
Other	38.205	26.265
	59.957	47.523
b) Other Non-Current Receivables		
	March 31, 2014	December 31, 2013
Deposits and guarantees given	5.296	4.479
Other	1.166	1.087
	6.462	5.566
c) Other Current Payables		
	March 31, 2014	December 31, 2013
Taxes other than on income	410.821	308.025
Deposits and guarantees taken	114.187	97.941
Other	12.043	8.483
	537.051	414.449

### d) Other Non-Current Payables

As of March 31, 2014, other non current payables consists of deposits and guarantees taken amounting to TRL212.480 (December 31, 2013 – TRL210.821).

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

#### **NOTE 9 - INVESTMENTS IN ASSOCIATES**

	<b>March 31, 2014</b>		December	31, 2013
	Associate rate	Amount	Associate rate	Amount
Anadolu Etap SSDSD (1)(2)	33,00% 25,13%	61.074	33,00% 25,13%	62.755
Total		61.074		62.755

Total assets and liabilities as of March 31, 2014 and December 31, 2013 and profit/(loss) for the period of investment in associates as of March 31, 2014 and March 31, 2013 in Group's financial statements are as follows:

	Aı March 31 D	nadolu Etap	March 31	SSDSD (1)(2)
	2014	2013	2014	December 31 2013
Total Assets Total Liabilities	140.805 79.731	141.606 78.851	1.825 4.707	1.982 4.520
Net Assets	61.074	62.755	(2.882)	(2.538)
	Anuary 1 - March 31 2014	January 1 - March 31 2013	January 1 March 3 201	1 March 31
Net Profit/(Loss) for the year	(1.681)	(1.063)	(	<b>283</b> ) (421)
The movement of investments in associate	es as of 31 March	2014 and 2013	3 are as follows 2014	2013
Balance at January 1 Profit / Loss from associates Currency translation differences Amount recognized due to change in scope Disposals of investments in associates as a			62.755 (1.964) (61)	1.215.786 (1.484) - 2.390.208
changes in scope of consolidation (4) Unrealized losses under IAS 28 Additions to investments in associates as a in scope of consolidation (1) Capital advance (5)		S	344	(3.573.347) - 436 9.000
Balance at March 31			61.074	40.599

- (1) SSDSD, which has been accounted by using equity method in CCI financial statements, is accounted as investment in associates in Group's financial statements.
- (2) Since SSDSD generated loss amounting to TRL283 as of March 31, 2014, this amount is netted off with trade receivables from SSDSD in consolidated financial statements.
- (3) The amount consists of fair value difference attributable to the already held shares prior to obtaining control over CCI (Note 3).
- (4) The amount cocsists of disposal of investment in associates resulted from including CCI in full consolidation scope in 2013 (Note 3).
- (5) Capital advance provided to Anadolu Etap.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

#### **NOT 10 - INVESTMENT PROPERTY**

For the three-month periods ended March 31, 2014 and 2013, the additions and disposals on investment property are as follows:

March 31, 2014	Additions	Addition Through Change in Scope of Consolidation	Transfers <sup>(*)</sup>	Disposals(net)
Land and land improvements	-	-	605	- Disposais(inet)
Buildings	-	-	9.137	-
Leasehold improvements	-	-	-	
Construction in progress	-	-	(1.077)	-
	-	-	8.665	-

For the three-month periods ended March 31, 2013, there is not any additions and disposals on investment property.

### NOTE 11 - PROPERTY, PLANT AND EQUIPMENT

For the three-month periods ended March 31, 2014 and 2013, the additions and disposals on property, plant and equipment are as follows:

		Addition Through Change in Scope of		
March 31 2014	Additions	Consolidation	Transfers (*)	Disposals(net)
Land and land improvements	74	-	41.295	-
Buildings	2.904	-	21.050	-
Machinery and equipment	32.913	-	54.927	(1.361)
Vehicles	1.929	-	(1.251)	(453)
Furniture and fixtures	82.049	-	(30.836)	(2.968)
Leasehold improvements	10	-	234	-
Construction in progress	84.777	-	(94.084)	(193)
	204.656	<u>-</u>	(8.665)	(4.975)
		Addition Through		
March 31 2013	Additions	Change in Scope of Consolidation	Transfers	Diamogala(nat)
				Disposals(net)
Land and land improvements	878	307.117	110	-
Buildings	1.686	582.776	12.318	-
Machinery and equipment	36.531	977.916	32.928	(1.566)
Vehicles	4.408	45.952	173	(1.093)
Furniture and fixtures	84.476	530.920	9.252	(3.283)
Leasehold improvements	-	(543)	-	-
Construction in progress	76.058	65.767	(54.781)	(2)
	204.037	2.509.905	-	(5.944)

<sup>(\*)</sup> There are transfers to investment properties in 2014 amounting to TRL8.665.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 12 - OTHER INTANGIBLE ASSETS**

For the three-month periods ended March 31, 2014 and 2013, additions on intangible assets are as follows:

		Addition Through Change in Scope of		
March 31 2014	Additions	Consolidation	Transfers	Disposals(net)
Rights	133	-	-	-
<b>Bottling contracts</b>	-	-	-	-
Other	3.434	-	-	
	3.567	<u>-</u>	-	_
		Addition Through Change in Scope of		
March 31 2013	Additions	Consolidation	Transfers	Disposals(net)
Rights	23	17.535	-	-
Bottling contracts	-	6.401.133	-	-
Other	3.622	16.218	-	
	3.645	6.434.886	-	-

### **NOTE 13 - GOODWILL**

For the three-month period ended March 31, 2014 and 2013, movements of the goodwill are as follows:

At March 31	2.330.659	2.168.878
Amount recognized due to change in scope of consolidation (Note 3)  Currency translation differences	(122.390)	389.189 (3.507)
At January 1	2.453.049	1.783.196
	2014	2013

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 14 - EQUITY**

The legal reserves consist of first and second legal reserves in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of the statutory net income (inflation-restated income in accordance with CMB) at the rate of 5%, until the total reserve reaches a maximum of 20% of the Company's issued capital (inflation-restated issued capital in accordance with the communiqués and announcements of CMB). The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the Company's issued capital (inflation-restated capital in accordance with CMB). The legal reserves are not available for distribution unless they exceed 50% of the issued capital, other than that legal reserves cannot be used.

Quoted companies are subject to dividend requirements regulated by the Capital Markets Board of Turkey. Based on the CMB Decree 1/6, dated January 9, 2009, companies that take their consolidated financial statements as basis for their distributable profit, shall consider the profits of their subsidiaries, joint ventures and associates to the extent that such profits do not exceed the amount recorded in the statutory financial statements of these companies and without considering whether a profit distribution resolution is taken at their annual general meetings. Such profits as reported in the financial statement as per Communiqué shall be subject to distributable dividend computations.

In accordance with the CMB decision dated January 27, 2010, it's decided to remove the obligation related with the minimum dividend distribution rate for publicly traded companies.

Inflation adjustment to shareholders' equity and carrying amount of extraordinary reserves can only be used as an internal source for capital increase and used in the distribution of dividends and be netted of against prior years' losses. However, when inflation adjustment to shareholders' equity is used for cash dividend distribution, it is subject to income tax.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 14 - EQUITY (Continued)**

For March 31, 2014 and December 31, 2013, nominal amounts, equity restatement differences and restated value of equity are as follows:

March 31, 2014	Nominal Amount	Equity Restatement Differences	Restated Amount
Will Cit 31, 2014	Milouit	Differences	Timount
Capital	592.105	63.583	655.688
Legal reserves	249.541	74.697	324.238
Extraordinary reserves	435.771	26.091	461.862
	1.277.417	164.371	1.441.788
Share Premium/Discount		2016.1	3.137.684
- Revaluation and Remeasurement Gain / Loss			(5.769)
<b>Cumulative Other Comprehensive Income / Ex</b>	xpense		
to be Classified to Profit and Loss			
- Currency Translation Differences			661.616
- Hedge Loss			(403)
- Revaluation and Reclassification Gain			(2.740)
Other Reserves			(235.742)
Accumulated profit (Including net income)			4.175.839
Equity attributable to equity holders of the par	rent		9.172.273
	Nominal	Equity Restatement	Restated
December 31, 2013	Amount	Differences	Amount
Capital	592.105	63.583	655.688
Legal reserves	249.541	74.697	324.238
Extraordinary reserves	435.771	26.091	461.862
	1.277.417	164.371	1.441.788
Share Premium/Discount			3.137.684
Cumulative Other Comprehensive Income / Expe	nse		
not to be Classified to Profit and Loss			( <b>7.200</b> )
- Revaluation and Remeasurement Gain / Loss			(5.398)
Cumulative Other Comprehensive Income / Expe to be Classified to Profit and Loss	nse		
- Currency Translation Differences			968.155
- Hedge Loss			(304)
- Revaluation and Reclassification Gain			(10.008)
Other Reserves			(235.742)
Accumulated profit (Including net income)			4.275.476
Equity attributable to equity holders of the parent			9.571.651

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 15 - COMMITMENTS AND CONTINGENCIES**

### Parent Company (Anadolu Efes) and Subsidiaries Included in Consolidation

As of March 31, 2014 and December 31, 2013 guarantees, pledges and mortgages (GPMs) given in favor of the parent company and subsidiaries included in consolidation are as follows:

	March 31, 2014							
	Total TRL Equivalent	Original Currency TRL	Original Currency Thousand USD	Original Currency Thousand EUR	Original Currency Thousand RUR	Original Currency Thousand UAH	Original Currency Thousand PKR	Other Currency TRL Equivalent
A. GPMs given on behalf of the Company's legal personality B. GPMs given in favor of subsidiaries included in	420.986	239.424	7.576	1.743	221.835	362.561	2.906.384	8.534
consolidation (1)	604.530	-	211.773	14.230	-	-	4.372.869	-
C. GPMs given by the Company for the liabilities of 3rd parties in order to run ordinary course of business								
D. Other GPMs	-	-	-	-	-	-	-	-
i. GPMs given in favor of parent company	-	-	-	-	-	-	-	-
ii. GPMs given in favor of group companies not in the scope of $\boldsymbol{B}$ and $\boldsymbol{C}$ above	10.200	10.200	-	-	-	-	-	-
iii. GPMs given in favor of third party companies not in the scope of $\boldsymbol{C}$ above	-	-	-	-	-	-	-	-
Total	1.035.716	249.624	219.349	15.973	221.835	362.561	7.279.253	8.534

	March 31, 2013							
	Total TRL Equivalent	Original Currency TRL	Original Currency Thousand USD	Original Currency Thousand EUR	Original Currency Thousand RUR	Original Currency Thousand UAH	Original Currency Thousand PKR	Other Currency TRL Equivalent
A. GPMs given on behalf of the Company's legal personality	409.772	300.122	6.879	1.771	11.524	79.436	2.927.984	8.312
B. GPMs given in favor of subsidiaries included in consolidation (1)	604.795	-	231.323	13.520	-	-	3.513.025	-
C. GPMs given by the Company for the liabilities of 3rd parties in order to run ordinary course of business								
D. Other GPMs	-	-	-	-	-	-	-	-
i. GPMs given in favor of parent company	-	-	-	-	-	-	-	-
ii. GPMs given in favor of group companies not in the scope of B and C above	-	-	-	-	-	-	-	-
iii. GPMs given in favor of third party companies not in the scope of $\boldsymbol{C}$ above	-	-	-	-	-	-	-	-
Total	1.014.567	300.122	238.202	15.291	11.524	79.436	6.441.009	8.312

<sup>(1)</sup> Includes the GPMs given in favor of subsidiaries included in consolidation for their borrowings.

### CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOT 15 - COMMITMENTS AND CONTINGENCIES (continued)**

### **CCİ**, Its Subsidiaries and Joint Ventures

### a) Put Option

According to the put option that has been granted to Day Investments Ltd. by CCİ, Day Investments Ltd. will have right to sell its shares in Turkmenistan CC to CCİ at the price of USD2.360 thousand. The Group's portion of the liability for the put option amounting to TRL5.168 has been presented in "other current liabilities" (December 31, 2013 – TRL5.037).

According to the put option signed with European Refreshment (ER), ER has an option to sell (and CCI will have an obligation to buy) its remaining 20,0% participatory shares in Waha B.V. The Group's share of the put option liability amounting to TRL98.141 is recorded under "other long term liabilities" (December 31, 2013 – TRL113.040).

As of December 31, 2013, according to shareholders agreement signed with NKG, NKG had an option to sell (and Waha B.V. had an obligation to buy) its remaining 15% participatory shares in Al Waha and Waha B.V. had an option to buy (and NKG will had obligation to sell) NKG's 15% participatory shares in Al Waha with an amount of USD26 million. In January 2014, put option has been realized following the payment of the amount related with the share transfer( Note 3).

### b) Murabaha

During 2012 CCBPL and Standard Chartered Bank (The Bank) has made murabaha facility agreement. Based on this agreement, The Bank and CCBPL agree that they shall enter into a series of sugar purchase transactions from time to time on the dates and in the amounts to be agreed between them subject to the terms of this agreement. As of March 31, 2014, CCBPL has thousand USD78.444 sugar and resin purchase commitment from the Bank until the end of December 31, 2013 and expense accrual of thousand USD1.906 payable for the profit share of the Bank was reflected in the financial statements.

### **Operational Lease**

As of March 31, 2014, Group's contingent liability for the following periods resulting from the non-cancellable operational lease agreements is amounting to TRL34.705(December 31 2013 – 40.479 TL).

### **Tax and Legal Matters**

Legislation and regulations regarding taxation and foreign currency transactions in most of the territories in which the Group operates out of Turkey continue to evolve as a result of the transformation from command to market-oriented economy managed by the government. The various legislation and regulations are not always clearly written and the interpretation related with the implementation of these regulations is subject to the opinions of the local, regional and national tax authorities, the Central Bank and Ministry of Finance. Tax declarations, together with other legal compliance areas (as examples, customs and currency control) are subject to review and investigation by a number of authorities, who are enabled by law to impose significant fines, penalties and interest charges. These facts create tax risks in the territories in which the Group operates substantially more so than typically found in countries with more developed tax systems.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

(Currency- Onless otherwise indicated thousands of Turkish Elia (TRE))		
NOTE 16 - PREPAID EXPENSES		
a) Short Term Prepaid Expenses		
· · ·	March 31, 2014	December 31, 2013
Prepayments	266.028	240.868
Advances given to suppliers	137.473	189.641
	403.501	430.509
b) Long Term Prepaid Expenses		
	March 31, 2014	December 31, 2013
Prepayments	164.619	163.617
Advances given to suppliers	47.481	59.053
	212.100	222.670
NOTE 17 - OTHER ASSETS AND LIABILITIES		
a) Other Current Assets		
	March 31, 2014	December 31, 2013
Value Added Tax (VAT) deductible or to be transferred	190.089	196.689
Other	40.027	1.952
	230.116	198.641
b) Other Non Current Assets		
	March 31, 2014	December 31, 2013
VAT deductible or to be transferred	13.909	16.697
Other	209	281
	14.118	16.978
c) Other Current Liabilities		
	March 31, 2014	December 31, 2013
Put option liability (Note 15)	5.168	5.037
Expense accruals Other	2.934 26	1.377
Other	8.128	6.414
	0.120	0.717
d) Other Non Current Liabilities	35 3 34 4044	5 1 21 2212
D. (1.1.11) (A) (15)	March 31, 2014	December 31, 2013
Put option liability (Note 15) Deferred VAT and other taxes	98.141 13.089	168.532 16.601
Other	595	843
	111.825	185.976

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 18 - OTHER OPERATING INCOME / EXPENSES**

### a) Other Operating Income

	January 1 - March 31, 2014	January 1 - March 31, 2013
Foreign exchange gain from operating activities	12.743	4.540
Income from scrap and other materials	3.450	2.483
Rediscount income	1.017	522
Insurance compensation income	170	924
Rent income	42	394
Other income	11.877	4.692
	29.299	13.555
b) Other Operating Expenses		

	January 1 - March 31, 2014	January 1 - March 31, 2013
Foreign exchange loss from operating activities	(27.242)	(4.748)
Rediscount expense	(1.373)	(751)
Donations	(660)	(1.728)
Other expenses	(13.765)	(3.537)
	(43.040)	(10.764)

### NOTE 19 - INCOME / EXPENSE FROM INVESTING ACTIVITIES

### a) Income from Investing Activities

	January 1 - March 31, 2014	January 1 - March 31, 2013
Gain on sale of fixed assets Income recognized due to change in	874	525
scope of consolidation (Note 3)	-	2.722.194
	874	2.722.719

### b) Expense from Investing Activities

	January 1 - March 31, 2014	January 1 - March 31, 2013
Impairment loss on fixed assets	(687)	(495)
Loss on sale of fixed assets	(281)	(1.441)
Loss on sale of subsidiary	(14)	-
	(982)	(1.936)

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

#### NOTE 20 - FINANCE INCOME / EXPENSES

### a) Finance Income

	January 1 - March 31, 2014	January 1 - March 31, 2013
Foreign exchange gain Interest income	309.328 23.934	61.205 17.989
	333.262	79.194
b) Finance Expense		
	January 1 - March 31, 2014	January 1 - March 31, 2013
	(424.763)	

### NOTE 21 – TAX ASSETS AND LIABILITIES

The corporation tax rate for the fiscal year is 20% in Turkey (2013 - 20%). Corporate tax returns are required to be filed until the twenty fifth of the fourth month following the fiscal year end and paid in full until the end of the same month. The tax legislation provides for a provisional tax of 20% (2013 – 20%) to be calculated and paid based on earnings generated for each quarter. The amounts thus calculated and paid are offset against the final corporate tax liability for the fiscal year.

(480.207)

(127.651)

According to the Turkish Tax Law, corporate tax losses can be carried forward for a maximum period of five years following the year in which the losses were incurred. The tax authorities can inspect tax returns and the related accounting records for a retrospective maximum period of five years. In Turkey, the tax legislation does not permit to file a consolidated tax return. Therefore, provision for taxes, as reflected in the consolidated financial statements, has been calculated on a separate-entity basis.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 21 - INCOME TAXES, DEFERRED TAX ASSETS AND LIABILITIES (Continued)

As of March 31, 2014 and December 31, 2013 consolidated deferred tax assets and liabilities calculated by using effective tax rates are summarized as below:

	Assets		Lia	<u>bilities</u>	Net	
	March 31December 31		March 31 December 31		March 31	December 31
	2014	2013	2014	2013	2014	2013
Tangible and			(4.00 < 2 < 6)	(1.055.220)	(1.00 < 2 < 6)	(1.055.220)
intagible assets	-	-	(1.906.366)	(1.966.338)	(1.906.366)	(1.966.338)
Inventories	22.262	25.380	-	-	22.262	25.380
Carry forward los	ses <b>248.694</b>	221.370	-	-	248.694	221.370
Retirement pay liability and oth	er					
employee benef	its <b>16.698</b>	16.687	-	-	16.698	16.687
Provision for						
other liabilities	65.379	76.752	-	_	65.379	76.752
Other (*)	30.731	44.357	(18.052)	(16.291)	12.679	28.066
	383.764	384.546	(1.924.418)	(1.982.629)	(1.540.654)	(1.598.083)

<sup>(\*)</sup> Includes the income tax paid regarding the disputed tax receivable from tax authorities which was not recognized as income.

### **NOTE 22 - EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing the net income for the period attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period.

Following table illustrates the net income and share figures used in earnings per share calculation:

	January 1 -	January 1 -
	March 31, 2014	March 31, 2013
Net income	(99.637)	2.591.833
Weighted average number of shares	592.105.263	592.105.263
Earnings per share (full TRL)	(0,1683)	4,3773

There have been no other transactions involving ordinary shares or potential ordinary shares between the financial statement date and the date of approval of these financial statements.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 23 - RELATED PARTY BALANCES AND TRANSACTIONS

### a) Balances with Related Parties

#### Bank and Available-For-Sale Securities Balances with Related Parties

As of March 31, 2014, maturities of amounting to TRL223.658 time deposits on Alternatifbank are less than three months and the weighted average interest rate for TRL denominated time deposits is 12,38% (December 31, 2013 - 8,66%) and USD denominated time deposits is 3,24% (December 31, 2013 Restated -3,20%)

As of March 31, 2014 Group has demand deposits amounting to TRL12.940 on Alternatifbank<sup>(3)(4)</sup> (December 31, 2013 – TRL9.263).

### **Short – Term Borrowings**

As of March 31, 2014 Group has short term financial liabilities amounting to TRL80 ( December 31, 2013 - None).

#### **Due from Related Parties**

	<b>March 31, 2014</b>	December 31, 2013
AEH (2)(3)	3.627	4.587
SSDSD	1.238	1.513
SABMiller Group Companies (5)	101	41
Efes Turizm İşletmeleri A.Ş. (3)(4)	44	45
Anadolu Efes Spor Kulübü	-	4
Other	66	23
·	5.076	6.213

#### **Due to Related Parties**

	March 31, 2014	December 31, 2013
Anadolu Efes Spor Kulübü	37.493	-
SABMiller Group Companies (5)	25.672	18.434
Oyex Handels GmbH (3)(4)	8.021	2.972
Çelik Motor Ticaret A.Ş. (3)(4)	1.252	2.970
AEH (2)(3)	1.103	1.111
Anadolu Bilişim Hizmetleri A.Ş. (1)(3)(4)	812	1.767
AEH Gayrimenkul Yatırımları A.Ş <sup>(3)(4)</sup>	527	-
Efes Turizm İşletmeleri A.Ş. (3)(4)	395	338
Other	47	38
	75.322	27.630

- (1) Non-current financial investment of the Group
- (2) The shareholder of the Group
- (3) Related party of Yazıcılar Holding A.Ş. (a shareholder)
- (4) Related party of AEH (a shareholder)
- (5) Related parties of SABMiller Harmony Ltd. (a shareholder)
- (6) Related parties of Özilhan Sınai Yatırım A.Ş. (a shareholder)

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 23 - RELATED PARTY BALANCES AND TRANSACTIONS (continued)

### b) Transactions with Related Parties

### **Purchases of Goods, Services and Donations**

		January 1-	January 1 -
	Nature of Transaction		March 31, 2013
SABMiller Group Companies (5)	Service and purchase		
Si Birmier Group Companies	of trade goods	12.521	9.863
Anadolu Efes Spor Kulübü	Service Service	12.501	19.710
Oyex Handels GmbH (3)(4)	Purchase of materials	12.001	17.710
Gyen Handels Gmerr	and fixed assets	7.445	8.642
Çelik Motor Ticaret A.Ş. (3)(4)	Vehicle leasing	7.388	5.932
AEH (2) (3)	Consultancy service	5.839	5.590
AEH Münih (3)(4)	Purchase of materials		
	and fixed asset	3.571	2.722
Anadolu Bilişim Hizmetleri A.Ş. (1)(3)(4)		2.621	2.277
Efes Turizm İşletmeleri A.Ş. (3)(4)	Travel and accommodati	on <b>2.208</b>	1.911
Anadolu Vakfı	Donations	542	1.247
Arge Danışmanlık A.Ş.	Consultancy service	119	115
Ahmet Boyacıoğlu	Consultancy service	64	62
Mehmet Cem Kozlu	Consultancy service	39	39
Anadolu Isuzu Otomotiv San			
ve Tic. A.Ş. (3)(4)(6)	Rent expense	13	301
Cansen ve Cansen Danışmanlık			
ve Ticaret Ltd. Şti.	Consultancy service	-	11
Other		127	140
		54.998	58.562
Finance Income / (Evnences) Not			
Finance Income / (Expenses), Net		<b>T</b>	<b>y</b> 4
N.T.	4 655 4 34	January 1-	January 1 -
	nture of Transaction Ma	rch 31, 2014	March 31, 2013
Alternatifbank (3)(4) Inte	erest income / (expense), ne	t <b>2.150</b>	2.056
		2.150	2.056
Other Income / (Ermanges) Net			
Other Income / (Expenses), Net		Tananama 1	Tamuam, 1
,	Noture of Tuerra eties Ma	January 1-	January 1 - March 31 2013
	Nature of Transaction Ma	arch 31, 2014	March 31 2013
AEH <sup>(2) (3)</sup>	Other income	282	-
SABMiller Group Companies (5)	Other income	230	602
Alternatifbank (3) (4)	Rent income	30	33
Çelik Motor Ticaret A.Ş. (1)(3)(4)	Other income	6	18
Anadolu Bilişim Hizmetleri A.Ş. (1) (3) (4	Rent income	2	2
Other		16	21
		566	676

- (1) Related party of Yazıcılar Holding A.Ş. (a shareholder)
- (2) Non-current financial investment of the Group
- (3) The shareholder of the Group
- (4) Related party of AEH (a shareholder)
- (5) Related parties of SABMiller Harmony Ltd. (a shareholder)
- (6) Related parties of Özilhan Sınai Yatırım A.Ş. (a shareholder)

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 23 - RELATED PARTY BALANCES AND TRANSACTIONS (continued)

#### **Director's Remuneration**

As of March 31, 2014 and 2013, total benefits to Anadolu Efes Board of Directors are TRL65 and TRL48, respectively. Remuneration and similar benefits received by total executive members of the Board of Directors and executive directors as of March 31, 2014 and 2013 are as follows:

	January 1 - March 31, 2014	January 1 - March 31, 2013
Short-term employee benefits	6.351	7.372
Post-employment benefits	-	-
Other long term benefits	1.436	1.478
Termination benefits	963	-
Share-based payments	<u>-</u>	-
	8.750	8.850

### NOTE 24 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS

The Group's principal financial instruments comprise bank borrowings, finance leases, cash and short-term deposits. The main purpose of these financial instruments is to raise funds for the Group's operations. Besides, The Group has various other financial instruments such as trade debtors and trade creditors, which arise directly from its operations.

The main risks arising from the Group's financial instruments can be identified as foreign currency risk, credit risk, interest rate risk, price risk and liquidity risk. The board/management reviews and agrees policies for managing each of these risks. The Group also monitors the market price risk arising from all financial instruments.

### a) Interest Rate Risk

The Group is exposed to interest rate risk through the impact of rate changes on interest bearing assets and liabilities. The Group manages interest rate risk by using natural hedges that arise from offsetting interest rate of assets and liabilities or derivative financial instruments.

Certain parts of the interest rates related to borrowings are based on market interest rates; therefore the Group is exposed to interest rate fluctuations on domestic and international markets. The Group's exposure to market risk for changes in interest rates relates primarily to the Group's debt obligations..

### b) Foreign Currency Risk

Foreign currency risk arises from the EURO and USD denominated assets and liabilities of the Group. The Group has transactional currency exposures. Such exposures arise from sales or purchases or borrowings by the Group in currencies other than the Group's functional currency. The Group manages foreign currency risk by using natural hedges that arise from offsetting foreign currency denominated assets and liabilities.

## CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 24 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

### b) Foreign Currency Risk (continued)

Net foreign currency exposure for the consolidated Group companies as of March 31, 2014 and December 31, 2013 are presented below:

			Currency Position '	<b>Fable</b>		
	March 31, 2014					
	Total TRL Equivalent (Functional	Thousand	TRL	Thousand	Other TRL	Foreign Currency
	Currency)	USD	Equivalent	EURO	Equivalent	TRL Equivalent
Trade Receivables and Due from Related Parties	57.957	4.177	9.147	605	1.819	46,991
2a. Monetary Financial Assets (Cash and cash						
equivalents included)	850.738	284.973	624.034	55.879	168.039	58.665
2b. Non- monetary Financial Assets	-	-	-	-	-	-
3. Other	35.404	89	194	940	2.826	32.384
4. Current Assets	944.099	289,239	633.375	57,424	172,684	138.040
5. Trade Receivables and Due from Related Parties	-	-	-	_	-	-
6a. Monetary Financial Assets	-	-	-	_	-	-
6b. Non-monetary Financial Assets	-	-	-	-	-	-
7. Other	3.350	1	2	368	1.106	2.242
8. Non-Current Assets	3.350	1	2	368	1.106	2.242
9. Total Assets	947.449	289.240	633.377	57.792	173.790	140.282
<ol><li>Trade Payables and Due to Related Parties</li></ol>	(144.259)	(28.375)	(62.135)	(17.348)	(52.168)	(29.956)
11. Financial Liabilities	(846.735)	(386.143)	(845.576)	(385)	(1.159)	-
12a. Monetary Other Liabilities	(34.632)	(3.524)	(7.716)	(118)	(355)	(26.561)
12b. Non-monetary Other Liabilities	(356)	-	(1)	(2)	(5)	(350)
13. Current Liabilities	(1.025.982)	(418.042)	(915.428)	(17.853)	(53.687)	(56.867)
<ol><li>Trade Payables and Due to Related Parties</li></ol>		<del>.</del>				-
15. Long-Term Borrowings	(3.298.162)	(1.368.825)	(2.997.452)	(100.000)	(300.710)	-
16 a. Monetary Other Liabilities	(98.140)	(44.817)	(98.140)	-	-	-
16 b. Non-monetary Other Liabilities						-
17. Non-Current Liabilities	(3.396.302)	(1.413.642)	(3.095.592)	(100.000)	(300.710)	
18. Total Liabilities	(4.422.284)	(1.831.684)	(4.011.020)	(117.853)	(354.397)	(56.867)
19. Off Statement of Financial Position						
Derivative Items' Net Asset/(Liability) Position	-	-	-	-	-	-
19a. Total Hedged Assets	-	-	-	-	-	-
19bTotal Hedged Liabilities	-	-	-	-	-	-
20. Net Foreign Currency Asset /	(2.474.925)	(1.542.444)	(2.255.(42)	((0.0(1)	(190 (07)	92 415
(Liability) Position	(3.474.835)	(1.542.444)	(3.377.643)	(60.061)	(180.607)	83.415
21. Monetary Items Net Foreign	(2.512.222)	(1.542.534)	(3.377.838)	(61.367)	(184.534)	49.139
Currency Asset / (Liability) Position 22. Total Fair Value of Financial Instruments	(3.513.233)	(1.542.554)	(3.377.030)	(01.307)	(104.554)	49.139
Used to Manage the Foreign Currency Position						
23. Total value of Hedged Foreign Currency Assets	-		-	-	-	-
23. Total value of Treuged Poleigii Culterley Assets						

Foreign Currency Position Table December 31, 2013 Total TRL Equivalent Other Foreign Thousand USD (Functional TRL TRL Equivalent **EURO** Equivalent TRL Equivalent Currency) 1. Trade Receivables and Due from Related Parties 39.000 9.995 2.209 26.796 2a. Monetary Financial Assets (Cash and cash equivalents included) 865.229 277.258 591.751 73.082 214.605 58.873 2b. Non- monetary Financial Assets 3. Other
4. Current Assets 41.821 1.046 3.072 38 746 946.050 281.942 601.749 74.880 219.886 124.415 5. Trade Receivables and Due from Related Parties 6a. Monetary Financial Assets6b. Non-monetary Financial Assets 1.787 7. Other 1.789 1.789 947.839 (114.998) 8. Non-Current Assets 9. Total Assets
10. Trade Payables and Due to Related Parties 281.943 **601.751** (63.625) **74.880** (13.336) **126.202** (12.211) 219.886 (29.811) (532.594) (39.162) 11. Financial Liabilities12a. Monetary Other Liabilities (1.274.301) (46.854) (130) (1.136.715)(137.586)(2.360)(5.038)(27.162) (382) (21.742)12b. Non-monetary Other Liabilities
13. Current Liabilities (1.416.461)(564.765) (1.205.378)(60.320)(177.130)(33.953)13. Current Liabilities
14. Trade Payables and Due to Related Parties
15. Long-Term Borrowings
16 a. Monetary Other Liabilities
16 b. Non-monetary Other Liabilities (1.407.705) (3.004.464) (3.298.114)(100.000)(293.650)(168.533)(78.964)(168.533)17. Non-Current Liabilities
18. Total Liabilities (100.000) (160.320)(3.466.647)(1.486.669)(3.172.997)(293.650)(2.051.434) (33.953)(4.883.108)(4.378.375)(470.780)10. 10ai Liabilities

19. Off Statement of Financial Position /
Derivative Items' Net Asset/(Liability) Position

19a. Total Hedged Assets

19b. Total Hedged Liabilities

20. Net Foreign Currency Asset /
(Liability) Position (1.769.491)(3.776.624)(85,440) 92,249 (3.935.269)(250.894)21. Monetary Items Net Foreign Currency Asset / (Liability) Position
22. Total Fair Value of Financial Instruments (3.978.879)(1.769.493)(3.776.629)(86.486)(253.966)51.716 Used to Manage the Foreign Currency Position 23. Total value of Hedged Foreign Currency Assets

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 24 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

### b) Foreign Currency Risk (continued)

The information regarding the export and import figures realized as of March 31, 2014 and 2013 is as follows:

	January 1 -	January 1 -
	March 31, 2014	March 31, 2013
Total export	33.426	31.564
Total import	394.569	336.842

The following table demonstrates the sensitivity analysis of foreign currency as of March 31, 2014 and 2013:

Foreign Currency Position Sensitivity Analysis 2013 (\*) March 31, 2014 (\* March 3 Income / (Loss) Increase of Decrease of Increse of Decrease of the foreign the foreign the foreign the foreign currency currency currency currency Increase / decrease in USD by 10%: USD denominated net asset / (liability) 222.595 (337.764)337.764 (222.595)USD denominated hedging instruments(-) Net effect in USD (337.764)337.764 (222.595)222.595 Increase / decrease in EURO by 10%: EURO denominated net asset / (liability) (18.062)18.062 (13.931)13.931 EURO denominated hedging instruments(-) Net effect in EURO (18.062)18.062 (13.931)13.931 Increase / decrease in other foreign currencies by 10%: Other foreign currency denominated net asset / (liability) 8.342 (8.342)5.510 (5.510)Other foreign currency hedging instruments(-) Net effect in other foreign currency 8.342 (8.342)5.510 (5.510)**TOTAL** (347.484)347.484 (231.016)231.016

Foreign Currency Position Sensitivity Analysis March 31, 2014 March 31, 2013 Equity Increase of Decrease of Increse of Decrease of the foreign the foreign the foreign the foreign currency currency currency currency Increase / decrease in USD against TRL by 10%: USD denominated net asset / (liability) 542.597 (542.597)507.858 (507.858)USD denominated hedging instruments(-) Net effect in USD 542.597 (542.597)507.858 (507.858)Increase / decrease in EURO against TRL by 10%: EURO denominated net asset / (liability) 9 (9) 284 (284)EURO denominated hedging instruments(-) Net effect in EURO **(9)** 284 (284)542.606 (542.606) **TOTAL** 508.142 (508.142)

<sup>(\*)</sup> Monetary assets and liabilities eliminated in scope of consolidation are not included.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 24 - NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)

### c) Liquidity Risk

Liquidity risk is the risk that an entity will be unable to meet its net funding requirements. The risk is mitigated by matching the cash in and out flow volume supported by committed lending limits from qualified credit institutions. The Group manages liquidty risk through early financing its debt payments which will be due in 2014.

### d) Price Risk

This is a combination of currency, interest and market risks which the Group manages through natural hedges that arise from offsetting the same currency receivables and payables, interest bearing assets and liabilities. Market risk is closely monitored by the management using the available market information and appropriate valuation methods..

#### e) Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by limiting transactions with specific counterparties and continually assessing the creditworthiness of the counterparties.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographic location.

The Group seeks to manage its credit risk exposure through diversification of sales activities to avoid undue concentrations of risks with individuals or groups of customers in specific locations or businesses. The Group also obtains guarantees from the customers when appropriate.

### f) Capital Risk Management

The Group's policy is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value. The Group periodically measures Net Debt to EBITDA ratio to maintain capital risk management. Net Debt is calculated by deducting cash and cash equivalents from total borrowings.

### **NOTE 25 - FINANCIAL INSTRUMENTS**

### Fair Values

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable, willing parties in an arm's length transaction. The optimum fair value of a financial instrument is the quoted market value, if any.

# CONDENSED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT MARCH 31, 2014

(Currency- Unless otherwise indicated thousands of Turkish Lira (TRL))

### **NOTE 25 - FINANCIAL INSTRUMENTS (continued)**

### Fair Values (continued)

The financial assets and liabilities which are denominated in foreign currencies are evaluated by the foreign exchange rates prevailing on the date of balance sheet which approximate to market rates. The following methods and assumptions were used to estimate the fair value of each class of financial instrument of the Group for which it is practicable to estimate a fair value:

#### a) Financial Assets

The fair values of certain financial assets carried at cost in the interim condensed consolidated financial statements, including cash and cash equivalents plus the respective accrued interest and other financial assets are considered to approximate their respective carrying values due to their short-term nature and negligible credit losses. The carrying value of trade receivables along with the related allowance for unearned income and uncollectibility are estimated to be their fair values.

### b) Financial Liabilities

Trade payables and other monetary liabilities are considered to approximate their respective carrying values due to their short-term nature. The bank borrowings are stated at their amortized costs and transaction costs are included in the initial measurement of loans and bank borrowings. The fair value of bank borrowings are considered to state their respective carrying values since the interest rate applied to bank loans and borrowings are updated periodically by the lender to reflect active market price quotations. The carrying value of trade payables along with the related allowance for unrealized cost is estimated to be their fair values.

### Derivative Financial Instruments, Risk Management Objectives and Policies

Derivative financial instruments are initially measured at cost. After initial recognition, derivatives are measured at fair value.

CCI has a risk management strategy regarding commodity price risk and its mitigation based on a 12-month anticipated purchase of can, the Company hedges the purchase price using commodity (aluminum) swap contracts. As of March 31, 2014 the Company has 4 aluminum swap transactions with a nominal value of TRL27.916 and 6.800 tones. Those aluminum swap contracts are designated as hedging instruments as of June 18, 2013, July 15, 2013, July 16, 2013, November 28, 2013 and March 27, 2014 respectively, in cash flow hedges related to forecasted cash flow, for the high probability purchases of production material exposed to commodity price risk The Group's share in fair value of aforementioned aluminum swap contracts amounting to TRL(723) is recognized as "Derivative Financial Instruments" in other current liabilities and the effective portion of changes in fair value of hedges is recognized in interim consolidated statement of comprehensive income.

### **NOTE 26 - SUBSEQUENT EVENTS**

The Group has decided to suspend its brewing operations in Kırklareli/Lüleburgaz on May 2, 2014 in the context of previously initiated production network optimization program while sales, distribution and logistic operations of the facility will continue. Accordingly, the number of breweries the Group owns and operates has become fifteen (four in Turkey, six in Russia and five in other countries).